



STATE OF TENNESSEE
DEPARTMENT OF FINANCE AND ADMINISTRATION
DIVISION OF HEALTH CARE FINANCE AND ADMINISTRATION
BUREAU OF TENNCARE

**REQUEST FOR PROPOSALS # 31865-00476
AMENDMENT # 2
FOR PROVISION OF ANALYTICS SERVICES**

DATE: July 25, 2017

RFP # 31865-00476 IS AMENDED AS FOLLOWS:

1. This RFP Schedule of Events updates and confirms scheduled RFP dates. Any event, time, or date containing revised or new text is highlighted.

EVENT	TIME (central time zone)	DATE	CONFIRMED/ UPDATED
1. RFP Issued		June 21, 2017	CONFIRMED
2. Disability Accommodation Request Deadline	2:00 p.m.	June 26, 2017	CONFIRMED
3. Pre-response Conference	2:00 p.m.	June 29, 2017	CONFIRMED
4. Notice of Intent to Respond Deadline	2:00 p.m.	June 30, 2017	CONFIRMED
5. Written "Questions & Comments" Deadline	2:00 p.m.	July 6, 2017	CONFIRMED
6. State Response to Written "Questions & Comments"		July 17, 2017	CONFIRMED
7. Response Deadline	12:00 p.m.	July 27, 2017	CONFIRMED
8. State Completion of Technical Response Evaluations		August 11, 2017	CONFIRMED
9. State Opening & Scoring of Cost Proposals	2:00 p.m.	August 14, 2017	CONFIRMED
10. State Notice of Intent to Award Released and RFP Files Opened for Public Inspection	2:00 p.m.	August 15, 2017	CONFIRMED
11. End of Open File Period		August 22, 2017	CONFIRMED

12. State sends contract to Contractor for signature		August 23, 2017	CONFIRMED
13. Contractor Signature Deadline		August 30, 2017	CONFIRMED
14. Contract Start Date		October 1, 2017	CONFIRMED

2. **RFP Attachment 6.2, Section C.1 is amended as follows:**
 (any sentence or paragraph containing revised or new text is highlighted)

RFP ATTACHMENT 6.2. — SECTION C

TECHNICAL RESPONSE & EVALUATION GUIDE

SECTION C: TECHNICAL QUALIFICATIONS, EXPERIENCE & APPROACH. The Respondent must address all items (below) and provide, in sequence, the information and documentation as required (referenced with the associated item references). The Respondent must also detail the response page number for each item in the appropriate space below.

A Proposal Evaluation Team, made up of three or more State employees, will independently evaluate and score the response to each item. Each evaluator will use the following whole number, raw point scale for scoring each item:

0 = little value 1 = poor 2 = fair 3 = satisfactory 4 = good 5 = excellent

The Solicitation Coordinator will multiply the Item Score by the associated Evaluation Factor (indicating the relative emphasis of the item in the overall evaluation). The resulting product will be the item's Raw Weighted Score for purposes of calculating the section score as indicated.

RESPONDENT LEGAL ENTITY NAME:					
Response Page # (Respondent completes)	Item Ref.	Section C— Technical Qualifications, Experience & Approach Items	Item Score	Evaluation Factor	Raw Weighted Score
	C.1.	Provide a narrative that illustrates the Respondent's capacity and readiness to execute the scope of services within the timelines specified. The narrative should include: <ul style="list-style-type: none"> a) A description of how the Respondent will carry out the activities included in this RFP (Revision of Detailed Business Requirements, Quality Assurance verifications, Cost and quality threshold determinations, and Analyses of discrete evaluation questions); b) The Respondent's plan for assigning, hiring, and training required staff; c) The Respondent's plan for accessing the necessary state data sources, normalizing, and validating the data; and d) The Respondent's plan for completing the necessary coding and analysis. 		5	

RESPONDENT LEGAL ENTITY NAME:					
Response Page # (Respondent completes)	Item Ref.	Section C— Technical Qualifications, Experience & Approach Items	Item Score	Evaluation Factor	Raw Weighted Score
	C.2.	Describe the Respondent's plans to program Tennessee's existing episodes when required in order to perform an analysis, including: a) How the Respondent will program the existing episodes; b) The amount of time the Respondent will take start-to-finish to program existing episodes; c) How many episodes the Respondent expects it could program simultaneously; and d) Any evidence of the Respondent's abilities to program Tennessee's episodes according to the DBRs.		25	
	C.3.	Describe the Respondent's experience to date with the retrospective Episodes of Care model, including: a) Designing an episode b) Coding of an episode c) Validating an episode d) Evaluation of impact of implementing an episode e) The analytics engine used to program episodes		45	
	C.4.	Describe the Respondent's experience to date with the development and implementation of UP TO THREE examples of Quality Assurance processes in health care, preferably involving claims data. For each example, include: a) What was the program being validated b) Type of validation the Respondent completed, c) Techniques used in order to successfully identify issues and their root causes, and d) Outcome of the validation		15	
	C.5.	Describe the Respondent's experience to date with the development and implementation of UP TO THREE examples of program evaluations. For each example, include: a) Nature of the program being evaluated b) Type of research questions the Respondent completed c) How did the Respondent tackle the research question?		10	
<i>The Solicitation Coordinator will use this sum and the formula below to calculate the section score. All calculations will use and result in numbers rounded to two (2) places to the right of the decimal point.</i>			Total Raw Weighted Score:		
			<i>(sum of Raw Weighted Scores above)</i>		
Total Raw Weighted Score			X 40	=	
Maximum Possible Raw Weighted Score			<i>(maximum possible score)</i>	SCORE:	
<i>(i.e., 5 x the sum of item weights above)</i>					

RESPONDENT LEGAL ENTITY NAME:					
Response Page # (Respondent completes)	Item Ref.	Section C— Technical Qualifications, Experience & Approach Items	Item Score	Evaluation Factor	Raw Weighted Score
<i>State Use – Evaluator Identification:</i>					
<i>State Use – Solicitation Coordinator Signature, Printed Name & Date:</i>					

3. **RFP Amendment Effective Date.** The revisions set forth herein shall be effective upon release. All other terms and conditions of this RFP not expressly amended herein shall remain in full force and effect.