

**Annual Performance Report, FY 2007-08
Insurance System of TN, Kaplan Financial, Nashville, TN (1386)**

	Overall	IST TN CASUALTY ONLY CLASS	IST TN HEALTH ONLY CLASS	IST TN LIFE ONLY CLASS	IST TN LIFE, ACC & HLTH CLASS	IST TN PROP & CASUALTY CLASS	IST TN PROPERTY ONLY CLASS	IST TN TITLE INS LICENSE 1 DAY CLASS	SER 24 CLASS	SER 4 CLASS
--	---------	----------------------------	--------------------------	------------------------	-------------------------------	------------------------------	----------------------------	--------------------------------------	--------------	-------------

STUDENT DEMOGRAPHICS

Program Enrollment	2,965	12	172	305	1,306	621	13	48	40	5
Number Not Currently Enrolled	2,965	12	172	305	1,306	621	13	48	40	5
Number Still Enrolled	0	0	0	0	0	0	0	0	0	0
Percent Still Enrolled	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Race

Caucasian	N/A									
Percent Caucasian	N/A									
African-American	N/A									
Percent African-American	N/A									
Hispanic	N/A									
Percent Hispanic	N/A									
Other/Unknown	N/A									
Percent Other/Unknown	N/A									
Subtotal Race	N/A									

Gender

Male	1,594	5	89	156	755	287	3	16	29	2
Percent Male	53.8%	41.7%	51.7%	51.1%	57.8%	46.2%	23.1%	33.3%	72.5%	40.0%
Female	1,371	7	83	149	551	334	10	32	11	3
Percent Female	46.2%	58.3%	48.3%	48.9%	42.2%	53.8%	76.9%	66.7%	27.5%	60.0%
Subtotal Gender	2,965	12	172	305	1,306	621	13	48	40	5

COMPLETION SUMMARY

Number of Withdrawals	0	0	0	0	0	0	0	0	0	0
Special Circumstance Withdrawals	0	0	0	0	0	0	0	0	0	0
Withdrawal Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Number of Completions	2,965	12	172	305	1,306	621	13	48	40	5
Completion Rate	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Average Completion Time (Days)	4	4	4	2	4	4	3	1	2	1
Median Completion Age (Years)	N/A									

PLACEMENT SUMMARY

Number Placeable	2,965	12	172	305	1,306	621	13	48	40	5
Special Circumstance Non-Placements	0	0	0	0	0	0	0	0	0	0
Placed Withdrawals	0	0	0	0	0	0	0	0	0	0
Number Placed	0	0	0	0	0	0	0	0	0	0
Placement Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Number Placed In-Field	0	0	0	0	0	0	0	0	0	0
In-Field Placement Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

NOTE: Reporting fiscal year spans July 1, 2007 thru June 30, 2008. N/A: Not applicable or data not available.

THEC calculates the performance standards for authorized postsecondary educational institutions as follows:

- Withdrawal Rate is Number of Withdrawals (minus the number of withdrawals due to special circumstances, if applicable) as a percent of Program Enrollment.
- Completion Rate is Number of Completions as a percent of Number Not Currently Enrolled (minus the number of withdrawals due to special circumstances, if applicable).
- Number Placeable is Number of Completions minus the number of completers not placed due to special circumstances (if applicable), plus the number of withdrawals that placed (if applicable).
- Placement Rate is Number Placed as a percent of Number Placeable.
- In-Field Placement Rate is Number Placed In-Field as a percent of Number Placeable.

**Annual Performance Report, FY 2007-08
Insurance System of TN, Kaplan Financial, Nashville, TN (1386)**

	SER 6 CLASS	SER 63 CLASS	SER 65 2-DAY CLASS	SER 66 1-DAY CLASS	SER 7 CLASS	SER 9/10 CLASS
--	-------------	--------------	--------------------	--------------------	-------------	----------------

STUDENT DEMOGRAPHICS

Program Enrollment	100	77	75	47	122	22
Number Not Currently Enrolled	100	77	75	47	122	22
Number Still Enrolled	0	0	0	0	0	0
Percent Still Enrolled	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Race

Caucasian	N/A	N/A	N/A	N/A	N/A	N/A
Percent Caucasian	N/A	N/A	N/A	N/A	N/A	N/A
African-American	N/A	N/A	N/A	N/A	N/A	N/A
Percent African-American	N/A	N/A	N/A	N/A	N/A	N/A
Hispanic	N/A	N/A	N/A	N/A	N/A	N/A
Percent Hispanic	N/A	N/A	N/A	N/A	N/A	N/A
Other/Unknown	N/A	N/A	N/A	N/A	N/A	N/A
Percent Other/Unknown	N/A	N/A	N/A	N/A	N/A	N/A
Subtotal Race	N/A	N/A	N/A	N/A	N/A	N/A

Gender

Male	56	44	53	26	65	8
Percent Male	56.0%	57.1%	70.7%	55.3%	53.3%	36.4%
Female	44	33	22	21	57	14
Percent Female	44.0%	42.9%	29.3%	44.7%	46.7%	63.6%
Subtotal Gender	100	77	75	47	122	22

COMPLETION SUMMARY

Number of Withdrawals	0	0	0	0	0	0
Special Circumstance Withdrawals	0	0	0	0	0	0
Withdrawal Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Number of Completions	100	77	75	47	122	22
Completion Rate	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Average Completion Time (Days)	3	1	2	1	5	3
Median Completion Age (Years)	N/A	N/A	N/A	N/A	N/A	N/A

PLACEMENT SUMMARY

Number Placeable	100	77	75	47	122	22
Special Circumstance Non-Placements	0	0	0	0	0	0
Placed Withdrawals	0	0	0	0	0	0
Number Placed	0	0	0	0	0	0
Placement Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Number Placed In-Field	0	0	0	0	0	0
In-Field Placement Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

NOTE: Reporting fiscal year spans July 1, 2007 thru June 30, 2008. N/A: Not applicable or data not available.

THEC calculates the performance standards for authorized postsecondary educational institutions as follows:

- Withdrawal Rate is Number of Withdrawals (minus the number of withdrawals due to special circumstances, if applicable) as a percent of Program Enrollment.
- Completion Rate is Number of Completions as a percent of Number Not Currently Enrolled (minus the number of withdrawals due to special circumstances, if applicable).
- Number Placeable is Number of Completions minus the number of completers not placed due to special circumstances (if applicable), plus the number of withdrawals that placed (if applicable).
- Placement Rate is Number Placed as a percent of Number Placeable.
- In-Field Placement Rate is Number Placed In-Field as a percent of Number Placeable.