

**Annual Performance Report, FY 2009-10  
Insurance System of TN, Kaplan Financial, Nashville, TN (1386)**

	Overall	SERIES 6 CLASSROOM	SERIES 65 CLASSROOM	SERIES 66 CLASSROOM	SERIES 7 CLASSROOM	TN HEALTH ONLY CLASSROOM	TN LIFE ONLY CLASSROOM	TN LIFE, ACCIDENT & HEALTH CLASSROOM	TN PROPERTY AND CASUALTY CLASSROOM
Program Enrollment	1,541	81	32	11	71	107	170	656	413
Number Still Enrolled	0	0	0	0	0	0	0	0	0
Percent Still Enrolled	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>WITHDRAWAL SUMMARY</b>									
Number of Withdrawals	0	0	0	0	0	0	0	0	0
Special Circumstance Withdrawals	0	0	0	0	0	0	0	0	0
Withdrawal Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>COMPLETION SUMMARY</b>									
Number Not Currently Enrolled	1,541	81	32	11	71	107	170	656	413
Number of Completions	1,541	81	32	11	71	107	170	656	413
Completion Rate	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
<b>PLACEMENT SUMMARY</b>									
Number Placeable	1,541	81	32	11	71	107	170	656	413
Special Circumstance Non-Placements	0	0	0	0	0	0	0	0	0
Placed Withdrawals	0	0	0	0	0	0	0	0	0
Number Placed In-Field	1,490	81	32	11	70	106	169	615	406
In-Field Placement Rate	96.7%	100.0%	100.0%	100.0%	98.6%	99.1%	99.4%	93.8%	98.3%
Number Placed	1,490	81	32	11	70	106	169	615	406
Placement Rate	96.7%	100.0%	100.0%	100.0%	98.6%	99.1%	99.4%	93.8%	98.3%
<b>STUDENT DEMOGRAPHICS</b>									
<b>Race</b>									
Caucasian	1,296	72	31	11	66	82	146	540	348
Percent Caucasian	84.1%	88.9%	96.9%	100.0%	93.0%	76.6%	85.9%	82.3%	84.3%
African-American	148	7	1	0	2	15	12	75	36
Percent African-American	9.6%	8.6%	3.1%	0.0%	2.8%	14.0%	7.1%	11.4%	8.7%
Hispanic	38	0	0	0	1	5	5	12	15
Percent Hispanic	2.5%	0.0%	0.0%	0.0%	1.4%	4.7%	2.9%	1.8%	3.6%
Other/Unknown	59	2	0	0	2	5	7	29	14
Percent Other/Unknown	3.8%	2.5%	0.0%	0.0%	2.8%	4.7%	4.1%	4.4%	3.4%
Subtotal Race	1,541	81	32	11	71	107	170	656	413
<b>Gender</b>									
Male	883	49	23	6	47	62	100	408	188
Percent Male	57.3%	60.5%	71.9%	54.5%	66.2%	57.9%	58.8%	62.2%	45.5%
Female	658	32	9	5	24	45	70	248	225
Percent Female	42.7%	39.5%	28.1%	45.5%	33.8%	42.1%	41.2%	37.8%	54.5%
Subtotal Gender	1,541	81	32	11	71	107	170	656	413
<b>Age</b>									
Under 25	244	9	2	3	8	15	18	119	70
Percent Under 25	16.3%	11.7%	7.1%	27.3%	11.6%	14.6%	10.8%	18.5%	17.6%
25 and Over	1,253	68	26	8	61	88	149	525	328
Percent 25 and Over	83.7%	88.3%	92.9%	72.7%	88.4%	85.4%	89.2%	81.5%	82.4%
Subtotal Age	1,497	77	28	11	69	103	167	644	398

NOTE: Reporting fiscal year spans July 1, 2009 thru June 30, 2010. N/A: Not applicable or less than 10 students enrolled in the program.