

**Annual Performance Report, FY 2012-13
Insurance System of TN, Kaplan Financial, Nashville, TN (1386)**

	Overall	Series 6 Classroom	Series 65	Series 66	Series 7	Tennessee Health Only	Tennessee Life, Accident and Health	Tennessee Life	Tennessee Property and Casualty
Program Enrollment	1,056	48	33	40	58	64	366	153	294
Number Still Enrolled	1	0	0	0	0	0	1	0	0
Percent Still Enrolled	.1%	0.0%	0.0%	0.0%	0.0%	0.0%	.3%	0.0%	0.0%

WITHDRAWAL SUMMARY

Special Circumstance Withdrawals	0	0	0	0	0	0	0	0	0
Number of Withdrawals	0	0	0	0	0	0	0	0	0
Withdrawal Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

COMPLETION SUMMARY

Number Not Currently Enrolled	1,055	48	33	40	58	64	365	153	294
Number of Completions	1,055	48	33	40	58	64	365	153	294
Completion Rate	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

PLACEMENT SUMMARY

Special Circumstance Non-Placements	0	0	0	0	0	0	0	0	0
Placed Withdrawals	0	0	0	0	0	0	0	0	0
Number Placeable	1,055	48	33	40	58	64	365	153	294
Number Placed In-Field	897	47	32	38	56	51	281	127	265
In-Field Placement Rate	85.0%	97.9%	97.0%	95.0%	96.6%	79.7%	77.0%	83.0%	90.1%
Number Placed	1,055	48	33	40	58	64	365	153	294
Placement Rate	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

STUDENT DEMOGRAPHICS

Race

Caucasian	887	38	29	37	54	56	304	124	245
Percent Caucasian	84.0%	79.2%	87.9%	92.5%	93.1%	87.5%	83.1%	81.0%	83.3%
African-American	85	8	2	2	2	5	33	11	22
Percent African-American	8.0%	16.7%	6.1%	5.0%	3.4%	7.8%	9.0%	7.2%	7.5%
Hispanic	33	0	0	0	1	2	12	4	14
Percent Hispanic	3.1%	0.0%	0.0%	0.0%	1.7%	3.1%	3.3%	2.6%	4.8%
Other/Unknown	51	2	2	1	1	1	17	14	13
Percent Other/Unknown	4.8%	4.2%	6.1%	2.5%	1.7%	1.6%	4.6%	9.2%	4.4%
Subtotal Race	1,056	48	33	40	58	64	366	153	294

Gender

Male	548	30	25	21	36	30	202	81	123
Percent Male	51.9%	62.5%	75.8%	52.5%	62.1%	46.9%	55.3%	52.9%	41.8%
Female	507	18	8	19	22	34	163	72	171
Percent Female	48.1%	37.5%	24.2%	47.5%	37.9%	53.1%	44.7%	47.1%	58.2%
Subtotal Gender	1,055	48	33	40	58	64	365	153	294

Age

Under 25	174	3	2	9	9	3	63	23	62
Percent Under 25	16.8%	6.3%	6.7%	25.0%	16.1%	4.7%	17.4%	15.6%	21.3%
25 and Over	860	45	28	27	47	61	299	124	229
Percent 25 and Over	83.2%	93.8%	93.3%	75.0%	83.9%	95.3%	82.6%	84.4%	78.7%
Subtotal Age	1,034	48	30	36	56	64	362	147	291

NOTE: Reporting fiscal year spans July 1, 2012 thru June 30, 2013. N/A: Not applicable or less than 10 students enrolled in the program.