

Northwest Tennessee

(Benton, Carroll, Crockett, Dyer, Gibson, Henry, Lake, Obion, and Weakley Counties)



In Demand Occupations to 2026

Personal Skills and Abilities

- advanced skills required
- moderate skills required
- A artistic/creative ability required

Job Title	2016-2026 Average Annual Openings	2018 Median Salary	Personal Skills: Reading (English)	Math Skills	Service Orientation	Persuasion Skills	Science Skills	Computer Programming Skills	Repairing Skills	Artist/Creative Ability
Doctoral or professional degree										
Physical Therapists	15	\$88,617	●	○	●	●	●			
Pharmacists	10	\$120,305	●	●	●	●	●			
Master's degree										
Education Administrators, Elementary and Secondary School	20	\$74,341	●	●	●	●				A
Educational, Guidance, School, and Vocational Counselors	20	\$45,672	●	○	●	●				A
Instructional Coordinators	15	\$67,999	●	○	●	●				A
Healthcare Social Workers	10	\$45,449	●	○	●	●	○			A
Speech-Language Pathologists	10	\$58,505	●	○	●	●	○			A
Nurse Practitioners	10	\$89,985	●	○	●	●	●			A
Librarians	10	\$46,817	●	○	●	○				A
Bachelor's degree										
Elementary School Teachers, Except Special Education	85	\$46,208	●	○	●	●	○			A
General and Operations Managers	80	\$69,567	●	○	●	●	○			
Registered Nurses	75	\$54,412	●	○	●	●	○			
Secondary School Teachers, Except Special and Career/Technical Education	50	\$48,494	●	○	●	●	○			A
Medical and Health Services Managers	40	\$64,122	●	○	●	●	○			
Middle School Teachers, Except Special and Career/Technical Education	35	\$47,501	●	●	●	●				A
Accountants and Auditors	30	\$53,034	●	●	●	●				
Financial Managers	30	\$65,361	●	●	●	●				
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	20	\$40,583	●	○	●	●				A
Loan Officers	15	\$54,558	●	●	●	○				
Kindergarten Teachers, Except Special Education	15	\$42,110	●	○	●	●				A
Special Education Teachers, Kindergarten and Elementary School	15	\$41,853	●	○	●	●				A
Industrial Engineers	10	\$86,670								

✓ Jobs in Demand

✓ Positive Job Growth

✓ At least 10 expected annual job openings

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Bachelor's degree continued										
Market Research Analysts & Marketing Specialists	10	\$41,474	●	●	○	●	○	○		
Sales Managers	10	\$90,175	●	●	●	●				
Administrative Services Managers	10	\$85,211	●	○	●	●				
Industrial Production Managers	10	\$93,023	●	●	○	●				
Probation Officers and Correctional Treatment Specialists	10	\$43,330	●		●	●				
Career/Technical Education Teachers, Secondary School	10	51272	●	○	●	●				A
Associate's degree										
Physical Therapist Assistants	25	\$62,459	●	○	●	○	○			
Civil Engineering Technicians	10	n/a	●	●	○	○	○			A
Electrical and Electronics Engineering Technicians	10	n/a	●	●	○	○	○	○	●	
Industrial Engineering Technicians	10	n/a	●	●	○	○	○		○	
Postsecondary non-degree award										
Licensed Practical and Licensed Vocational Nurses	145	\$35,860	●	○	●	●	○			
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	45	\$39,806	●	○	○	○	○		●	
High school diploma or equivalent										
First-Line Supervisors of Production and Operating Workers	55	\$52,217	●	○	○	●			○	
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	55	\$48,091	●	○	●	●				
Industrial Machinery Mechanics	50	\$45,552	○	○	○	○	○	○	●	
Electricians	40	\$48,335	●	●	○	○	○		●	
First-Line Supervisors of Construction Trades and Extraction Workers	35	\$50,560	●	○	●	●	○		○	
First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	30	n/a	●	○	●	●			○	

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High school diploma or equivalent continued										
First-Line Supervisors, Mechanics, Installers, Repairers	25	\$64,527	●	●	●	●			●	
Electrical Power-Line Installers and Repairers	20	\$58,475	●	○	○	○			●	
Excavating and Loading Machine and Dragline Operators	20	\$38,866	●	○	○	●			●	
Sales Representatives, Services, All Other	20	\$38,167								
First-Line Supervisors of Non-Retail Sales Workers	15	\$64,445	●	●	●	●				
Maintenance Workers, Machinery	15	\$42,727	●	○	○	○			●	
First-Line Supervisors of Police and Detectives	10	\$53,495	●	○	●	●				
Millwrights	10	\$54,519	●	○	●	●			●	
Operating Engineers and Other Construction Equipment Operators	10	\$36,125	○	○	○	○			○	
Paving, Surfacing, and Tamping Equipment Operators	10	\$35,042	○	○	○	○			○	
Production, Planning, and Expediting Clerks	10	\$41,686	●	○	○	○				
Property, Real Estate, and Community Association Managers	10	n/a	●	○	●	●				
Transportation, Storage, and Distribution Managers	10	\$54,439	●	●	●	●				

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For more information, please contact:

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