STATE OF TENNESSEE
DEPARTMENT OF COMMERCE AND INSURANCE
500 JAMES ROBERTSON PARKWAY
NASHVILLE, TENNESSEE 37219

NED McWHERTER
GOVERNOR

ELAINE A. McREYNOLDS
COMMISSIONER

B U L L E T I N

TO: All Life Insurers Authorized to Transact Business in Tennessee

FR: David J. Kumatz DJK
Assistant Commissioner for Insurance

RE: A. L. Williams/MILICO

DA: June 1, 1990

The Department of Commerce and Insurance recently issued a notice to A. L. Williams/MILICO regarding a hearing at which the Companies may appear to present evidence as to why their advertising does not violate Chapter 0780-1-33 and why the Commissioner should not require prior approval of the Companies' advertising based upon the findings regarding the Companies' advertising contained in the notice. A final determination will be made by the Commissioner after the hearing. You are cautioned that improper use of this notice could constitute an unfair trade practice or other statutory violation subjecting you to penalty.

It has been reported to the Department that some agents or companies are using a document relating to death claims paid in Tennessee by MILICO and representing the document to have been produced by this Department. This document was not generated by the Department. Although these figures appear to have been taken from an annual statement filed with this Department, the Company has subsequently filed amendments to the annual statement correcting these paid death claim totals.

It has also been reported that some agents and companies are using excerpts from a report of investigation regarding A. L. Williams/MILICO prepared by one of the Department's investigators. A report of investigation is prepared for review and analysis by the Department's legal section. It does not represent formal findings of the Commissioner, which would be issued only after a hearing on the facts.

Again, you are cautioned against any improper use of these or other such documents. Such use could be found to constitute an unfair trade practice or other statutory violation, depending upon the facts and circumstances surrounding the case.