

REPORT ON THE EXAMINATION
of the
MOUNTAIN LIFE INSURANCE COMPANY

517 Airway Drive
Alcoa, Tennessee

as of
DECEMBER 31, 2008

DEPARTMENT OF COMMERCE AND INSURANCE

STATE OF TENNESSEE

NASHVILLE, TENNESSEE

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JUN 08 2010

Dept. of Commerce & Insurance
Company Examinations

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Alcoa, Tennessee
June 8, 2010

Honorable Alfred W. Gross
Chairman, Financial Condition (E) Committee
National Association of Insurance Commissioners
Virginia Bureau of Insurance
P. O. Box 1157
Richmond, Virginia 23218-1157

Honorable James J. Donelon
Secretary, Southeastern Zone, NAIC
Louisiana Department of Insurance
1702 North 3rd Street
Baton Rouge, Louisiana 70802

Honorable Leslie A. Newman
Commissioner, Commerce and Insurance
State of Tennessee
500 James Robertson Parkway
Nashville, Tennessee 37243

Dear Commissioners:

Pursuant to your instructions and in accordance with Tennessee insurance laws, regulations, and resolutions adopted by the National Association of Insurance Commissioners (NAIC), a financial examination and market conduct review have been made of the condition and affairs of the

**MOUNTAIN LIFE INSURANCE COMPANY
ALCOA, TENNESSEE**

hereinafter generally referred to as the "Company", at its principal office, 517 Airway Drive, Alcoa, Tennessee 37701, and a report thereon is submitted as follows:

INTRODUCTION

This examination was called by the Commissioner of the Tennessee Department of Commerce and Insurance (TDCI) through the Examination Tracking System (ETS) of the National Association of Insurance Commissioners (NAIC). The examination commenced on October 26, 2009, at the Company's office in Alcoa, Tennessee. The examination was conducted under the association plan of the NAIC by examiners from the State of Tennessee. There was no participation by any other zones.

SCOPE OF THE EXAMINATION

The period covered is from December 31, 2003, the date of the last examination, through the close of business on December 31, 2008, the date of this examination.

The examination of the financial condition of the Company was conducted in accordance with guidelines and procedures contained in the NAIC Examiners Handbook. During the course of the examination, assets were verified and valued, and liabilities were determined or estimated as of December 31, 2008. The Company's financial solvency and the degree thereof was thus established. Test checks, covering selected periods, were made of income and disbursement items, and a general review was made of the Company's operations, practices, and compliance with statutes, to the extent set forth in this report.

An examination of all assets and liabilities contained in the financial statement of this company was made, and individual items were verified with relative emphasis according to the size and potential impact on surplus funds with regard to policyholders.

An examination was made into the following matters:

- Previous Examination Comments and Recommendations
- Company History
- Charter and Bylaws
- Management and Control
- Pecuniary Interest
- Corporate Records
- Fidelity Bonds and Other Insurance
- Territory
- Plan of Operation
- Market Conduct Activities
- Reinsurance
- Retirement Plan and Other Employee Benefits
- Mortality and Loss Experience
- Accounts and Records
- Statutory Deposits
- Litigation and Contingent Liabilities
- Financial Statement

They are discussed in detail as follows:

PREVIOUS EXAMINATION COMMENTS AND RECOMMENDATIONS

The previous examination was made as of December 31, 2003, by examiners from the TDCI. The report on the examination contained two items of criticism requiring corrective action by the TDCI. The adverse finding and its resolution was as follows:

1. The Company should either use semicontinuous functions on its whole life policies or use an approved approximation. (This is addressed in NAIC Actuarial Guideline XXXII.) This would result in an increase in reserves of \$1,993 gross and \$215 net.
2. The Company should use 4.50% interest in the reserve calculations for the two whole life policies issued in 1997, since this is the required rate for new issues during that year.

The Company changed the reserves of the entire block of inforce whole life policies from curtable to immediate payment of claim for Item 1.

The Company changed the interest rate used to compute the reserve for the whole life policies from 5.5% to 4.5% for Item 2.

COMPANY HISTORY

The Company was originally incorporated on July 31, 1972, under the laws of the State of Arizona and was issued a Certificate of Authority to commence business as a domestic limited stock life and disability company on October 4, 1972. On March 6, 1974, the Company applied to the Arizona Insurance Department for a full legal reserve status. On April 10, 1974, the Company was approved by the State of Arizona as a full legal reserve status life and disability company.

The company operated strictly as a reinsurance company and reinsured risks from Old Security Insurance Company of Kansas City, Missouri from its inception until July 13, 1977, when Old Security Insurance Company was placed in receivership. At that time, the Company negotiated a new reinsurance agreement with Appalachian National Life Insurance Company of Knoxville, Tennessee to reinsure risks written by Appalachian National.

The TDCI issued a Certificate of Authority on February 9, 1979 authorizing the Company to write credit life and credit accident and health insurance in Tennessee. The Company was authorized to write disability insurance on August 29, 1980, and ordinary and term life insurance on December 26, 1984.

The original authorized capital stock of the Company was 500,000 shares with a par value of \$1.00 each. On November 22, 1978, the Company charter was amended to increase the authorized number of shares of capital stock to 1,000,000 with 850,000 shares issued and outstanding on this date. The charter was amended on October 27, 1982. Under this amendment, the authorized capital stock of the Company shall consist of 250,000 shares of common stock with a par value of \$4.25 each. The means of effecting this exchange of \$1.00 par value of common stock for \$4.25 par value common stock was as follows:

All 850,000 shares of issued and outstanding \$1.00 par value common stock of the Company were automatically converted into 209,478 shares of \$4.25 par value common stock, amounting to an aggregate capital figure of \$890,281.50. All

certificates representing the 850,000 shares of \$1.00 par value common stock were surrendered and canceled and a new certificate representing the \$4.25 par value common stock was issued.

Upon issuance thereof, the Company transferred \$40,281.50 from the surplus account to the capital stock account.

On April 20, 1983, all the issued and outstanding common stock of the Company was sold by the Bank of Maryville, Maryville, Tennessee, to Mountain Services Corporation, Alcoa, Tennessee, pursuant to the terms of an agreement of sale dated March 1, 1983. Consequently, the company became a direct subsidiary of Mountain Services Corporation.

On July 31, 1987, Mountain Services Corporation used \$592,242 of the sale of stock proceeds to purchase an additional 25,817 shares of common stock in its wholly owned subsidiary at a purchase price of \$22.94 per share. This transaction increased the capital stock by \$109,722. The difference of \$482,520 was transferred to gross paid in and contributed surplus.

On October 22, 1991, the Company amended its charter to increase the number of authorized shares of common stock to two million (2,000,000) with a \$4.25 par value.

On October 31, 1991, the Board of directors authorized the sole shareholder to purchase 105,883 shares of its \$4.25 par value capital stock for \$450,002.72. The Board also declared a stock dividend of 11,764 shares of \$4.25 par value capital stock payable to the sole shareholder.

On July 1, 1994, Mountain Services Corporation transferred land and buildings with a net book value of \$687,875 to the Company in exchange for 72,104 shares of the Company's stock.

In January 1995 Mountain Services Corporation contributed its investment in Smoky Mountain Life Insurance Company to the Company for the purpose of merging Smoky Mountain into the Company. The amount contributed to surplus was \$442,591.

Effective December 30, 1999, Holston Valley Life Insurance Company, a wholly owned subsidiary of the Company, was merged with and into the Company. There was no exchange of shares; rather, the issued and outstanding stock of Holston Valley Life Insurance Company was cancelled. The capital and surplus accounts of the companies were combined. The articles of merger were approved by the TDCI on December 21, 1999.

On April 30, 2000, the Company redeemed and retired 72,104 shares of common stock from Mountain Services Corporation at \$13.17 per share. This was approved by the TDCI on August 11, 2000.

On March 4, 2005 the Company redeemed and retired 11,000 shares of common stock

from Mountain Services Corporation at \$9.56 per share.

On June 20, 2007 the Company redeemed and retired 24,200 shares of common stock from Mountain Services Corporation at \$10.34 per share.

At December 31, 2008, the Company had 317,742 shares of \$4.25 par value stock outstanding. The Company had \$1,350,003 in common capital stock, \$1,678,857 gross paid in and contributed surplus and \$332,645 in unassigned funds (surplus).

Growth of the Company:

Shown below is the growth of the Company from the date of organization through the date of this examination as shown in its annual statements.

<u>Year</u>	<u>Credit Life Insurance In Force*</u>	<u>Net Premium Income</u>	<u>Admitted Assets</u>	<u>Surplus as Regards Policyholders</u>
1972	\$4,024	\$120,090	\$108,625	\$28,843
1973	9,967	272,291	230,946	111,406
1974	14,467	569,167	345,485	103,366
1975	18,891	466,957	376,244	160,824
1976	15,058	607,145	520,656	229,865
1977	22,521	739,451	756,840	313,141
1978	27,899	993,593	1,719,164	388,667
1979	70,385	1,660,274	2,369,919	427,370
1980	106,978	632,993	2,463,134	428,741
1981	199,704	1,730,372	3,166,559	567,235
1982	394,865	1,641,515	4,003,739	642,511
1983	222,875	1,482,337	3,918,345	466,876
1984	629,520	1,998,381	4,375,341	741,042
1985	673,022	2,277,008	4,716,341	864,321
1986	726,555	1,490,209	5,041,792	964,232
1987	795,548	1,973,743	6,521,118	1,619,300
1988	814,965	2,536,261	7,906,521	1,620,920
1989	779,047	2,461,395	7,514,903	1,690,245
1990	730,696	2,016,027	7,102,303	1,759,239
1991	682,726	1,778,631	7,421,056	1,533,036
1992	704,986	1,869,466	7,710,982	1,677,752
1993	741,348	2,520,351	8,332,965	1,690,004
1994	818,624	3,390,366	10,744,870	2,108,533
1995	898,137	5,670,893	11,552,381	2,199,593
1996	942,840	4,495,234	12,340,608	1,769,650
1997	935,613	4,703,622	13,906,486	2,238,953
1998	929,804	4,664,475	14,590,276	1,529,942

1999	921,394	4,254,102	16,493,362	2,345,850
2000	828,187	4,064,990	15,642,589	2,106,540
2001	774,785	3,916,438	15,037,136	1,716,284
2002	717,024	3,450,085	14,203,399	1,784,804
2003	631,061	2,688,298	13,299,414	1,519,056
2004	558,264	2,689,605	12,295,026	1,875,544
2005	510,252	2,720,495	11,415,211	1,876,365
2006	457,099	2,181,012	12,144,625	2,019,050
2007	427,729	2,295,967	10,501,724	2,144,986
2008	374,413	1,885,579	9,389,743	2,011,502

* 000 omitted

CHARTER AND BYLAWS

Charter:

The Company was incorporated under the laws of the State of Arizona on July 31, 1972, but pursuant to the provisions of Chapter 511 of the Public Acts of 1978, State of Tennessee, the Company became a corporation organized for profit under the laws of the State of Tennessee effective July 30, 1979.

The purposes for which the Company was organized were:

- (a) To engage as a stock insurance company in the general life and disability insurance business.
- (b) To enter into and perform life and disability insurance contracts of all kinds, individual and group.
- (c) To reinsure or accept reinsurance of all or any part of any risk.
- (d) To make legally permissible investments of any kind.
- (e) To purchase or otherwise acquire stock in securities of other corporations and to dispose of the same.
- (f) To buy, lease and otherwise acquire real estate, personalty, appliances and equipment and to operate or use the same on a commission, lease or other basis.
- (g) To enter into and perform contracts of every kind.
- (h) To borrow or otherwise raise money for any corporate purpose and to give corporate evidence for the repayment thereof.
- (i) To lend any of its surplus funds with or without security.
- (j) To purchase, acquire, hold and sell its own stock and to exchange the same for stock in other corporations.
- (k) To engage in reorganizations and mergers.
- (l) Without limiting the generality of the foregoing powers and purposes, to do every thing or act necessary or expedient in carrying on the business of the corporations and which may be permitted by law.

There were no amendments to the charter during the period of examination.

Bylaws:

The bylaws of the Company are such as are generally found in corporations of this type. They are consistent with the charter and contain no unusual provisions. They provide for the regulation of the business and for the conduct of the affairs of the Company, the directors and the shareholders.

The bylaws may be amended or repealed at the annual meeting of the stockholders, or at a special meeting of the stockholders or Board of Directors held for such purposes, after due written notice has been mailed to each such stockholder or director not less than five (5) days before the meeting is held, giving the reason for the calling of the meeting, with a copy of the proposed amendment, and also giving the time and place said meeting is to be held. There were no amendments to the bylaws during the period under examination.

MANAGEMENT AND CONTROL

Management:

Management of the Company is vested in a Board of Directors which is elected annually by the stockholders. The maximum number of directors shall be fifteen (15); the minimum number of directors shall be three (3). The number of directors shall be fixed within these limits by the stockholders from time to time at their discretion. The directors shall hold their office until their successors shall have been elected and qualified. The duly elected directors serving at December 31, 2008 were as follows:

<u>NAME</u>	<u>OCCUPATION</u>
Philip Morelock Bachman, Jr.	Director, Mountain Services Corporation, President, Bachman-Bernard Motors
David Eugene Line	President and Chief Executive Officer, Mountain Services Corporation and Mountain Life Insurance Company
Ray Smith	Director, Mountain Services Corporation, President, Ray Smith Chevrolet-Buick
Joseph Wilfred Winders, Jr.	Secretary/Treasurer, Mountain Services Corporation and Mountain Life Insurance Company

The number of directors serving was in compliance with the Company's charter.

The Company's bylaws provide that the Board of Directors may elect an Executive Committee which shall consist of not less than three members who are directors and of whom the Chairman of the Board, the President or an active Vice president shall be a member. The Executive Committee shall have and exercise all of the rights and powers of the Company during the intervals between the meetings of the Board.

The bylaws provide that the Board of Directors will elect annually a President, a

Secretary, a Treasurer and there may be a Chairman of the Board, one or more Vice Presidents, an Actuary or Consulting Actuary, Assistant Secretaries, Assistant Treasurers and a General Counsel as the Board may determine.

The officers of the Company at December 31, 2008 were as follows:

President and Chief Executive Officer	David Eugene Line
Secretary and Treasurer	Joseph Wilfred Winders, Jr.
Vice President and Asst. Secretary	Regina Hensley McPherson
Vice President	Mary Elizabeth Bunting
Second Vice President and Chief Underwriter	Donna Price Yates

The President or Chairman of the Board of Directors shall preside at all meetings of the stockholders and of the Board of Directors, and in all matters of the Company. For his actions as such presiding officers, he shall conform to the usual parliamentary usages. Either the President or the Chairman of the Board shall attest by his signature to the minutes of the meetings over which he presides. The President shall attest by his signature or an imprint thereof all policies of insurance issued by the Company and shall perform such other duties as the Board of Directors may require.

Control:

The Company is 100% owned by Mountain Services Corporation, a Tennessee corporation. Mountain Services Corporation has no other subsidiaries. Approximately 90 shareholders own the 427,128 issued and outstanding shares of Mountain Services Corporation common stock. Three individuals each own or beneficially hold 10% or more of the common stock of Mountain Services Corporation. An organizational chart is located at the last page of this examination report.

The following dividends were paid by the Company to its parent during the current examination period:

<u>Year</u>	<u>Amount</u>
2004	0
2005	0
2006	0
2007	0
2008	\$251,016

The Company is a party to a Management Agreement with Mountain Services Corporation. The agreement commenced on January 1, 1998. The agreement may be extended for additional twelve month periods by mutual agreement of the parties. The extensions must be in writing.

The services provided by Mountain Services Corporation under the agreement are personnel, accounting, marketing, underwriting, claims, actuarial, investment and

administrative. As compensation to Mountain Services Corporation for the performance of these services, the Company shall pay an amount equal to one percent (1%) of the Company's net written premiums during the term of the agreement. Payments are to be made quarterly. The total amount to be paid by the Company shall in no event exceed an amount equal to eighty percent (80%) of the Company's earnings. Earnings is defined as an amount equal to the total revenues received by the Company from all sources during the term of the agreement less all expenses reasonably incurred by the Company in connection with the operation of its business. Adjustments will be made quarterly in order to comply with the 80% cap on compensation.

On August 29, 2008 the Company filed a request with TDCI in a Form D filing under Tenn. Code Ann. § 56-11-106 (2)(D) for permission to enter into an "IT and Data Processing Services Agreement." This Agreement is between the Company and Earl R. Whaley and Company ("ERW"). Pursuant to the Agreement, ERW will perform basic data processing services, maintain computers and other equipment needed to provide those services, furnish all necessary forms to provide services and keep the equipment in working order.

The Company will perform the data entry. The Company will also maintain the data files which it uses and any other source documents that it uses for the data entry. In consideration for the services performed by ERW, the Company will pay a set fee per month to ERW not including any outside special programming and hardware charges when requested by the Company.

The Agreement was approved by the TDCI on October 27, 2008 with an effective date of October 1, 2008. The Agreement will be automatically renewed every year on October 1 unless either party chooses to terminate the Agreement with six months prior written notice.

PECUNIARY INTEREST TENN. CODE ANN. § 56-3-103

During the period under examination, the Company had an established procedure for disclosure to its Board of Directors of any material interest or affiliation on the part of its officers and directors which conflicts with the person's official duties with the Company. Statements regarding such conflicts of interest were executed by the officers and directors on an annual basis. The statements were found to be in order with no exceptions noted.

CORPORATE RECORDS

The minutes of the Board of Directors and the Shareholder meetings were reviewed for the period of the examination. The minutes adequately approve and support the events and transactions of the Company.

FIDELITY BONDS AND OTHER INSURANCE

The Company and Mountain Services Corporation are listed as insureds on the following schedule of insurance maintained at December 31, 2008:

<u>TYPE OF COVERAGE</u>	<u>AMOUNT COVERAGE</u>	
Financial Institution Bond	\$250,000	Fidelity
	250,000	On Premises Loss of Property
	250,000	In Transit Loss of Property
	250,000	Forgery or Alteration
	5,000	Deductible
Property	\$2,000,000	Combined Buildings and Personal Property
Commercial General Liability	\$1,000,000	Each Occurrence
	2,000,000	General Aggregate
	2,000,000	Products –Completed Operations
	1,000,000	Personal and Advertising Injury Limit
	1,000,000	Damage to Premises Rented
	5,000	Medical Expenses
Commercial Umbrella Liability	\$2,000,000	Each Occurrence
	\$2,000,000	Annual Aggregate
Automobile	\$1,000,000	Hired and Non-Owned Liability
	50,000	Hired Automobile Physical Damage
	100	Deductible — Comprehensive
	250	Deductible — Collision
Workers' Compensation	Statutory Limit	
Employer's Liability		
Bodily Injury by Accident	\$500,000	Each Accident
Bodily Injury by Disease	500,000	Policy Limit
Bodily Injury by Disease	500,000	Each Employee
Employment Practices Liability	\$500,000	Each Claim
	1,000,000	Policy Aggregate
	100,000	Fair Labor Standards Act and All Other Wage, Hour, Compensation And Overtime Claims
	5,000	Deductible Each Claim

The above coverages were issued by companies licensed to transact business in the State of Tennessee. The Company has fidelity coverage in excess of the suggested minimum amount listed in the NAIC Financial Condition Examiners Handbook.

TERRITORY

As of December 31, 2008, the Company was licensed in Alabama, Arizona, Arkansas, Georgia, Indiana, Kentucky, Louisiana, Mississippi, Missouri, Tennessee and Texas. The Company has no current plans to expand into other jurisdictions.

The following chart shows the in force direct business in each state.

<u>Jurisdiction</u>	<u>Ordinary Life Insurance in Force</u>	<u>Credit Life Insurance in Force</u>	<u>Total in Force</u>
Alabama	\$30,040,000	\$55,502,000	\$85,542,000
Arkansas	35,144,000	9,197,000	44,341,000
Georgia	8,066,000	48,982,000	57,048,000
Missouri	9,815,000	18,770,000	28,585,000
Tennessee	<u>60,724,000</u>	<u>239,879,000</u>	<u>300,603,000</u>
Total	<u>\$143,789,000</u>	<u>\$372,330,000</u>	<u>\$516,119,000</u>

Business in Force by State:

Shown below are the figures for direct premiums by state in which the Company operated for the year ending December 31, 2008, as reported in Schedule T of the Company's Annual Statement:

<u>State</u>	<u>Life Premiums</u>	<u>Accident and Health Premium</u>
Alabama	\$1,024,948	\$93,155
Arizona		
Arkansas	413,715	44,253
Georgia	471,897	205,178
Indiana		
Kentucky		
Louisiana		
Mississippi		
Missouri	238,779	35,550
Tennessee	3,136,539	1,486,689
Texas		
	<u>\$5,285,876</u>	<u>\$1,864,825</u>

PLAN OF OPERATION

The Company currently markets credit life, credit accident and health ("credit A&H"), ordinary life and group accidental death and dismemberment coverage as its lines of

business. The concentration of business is on the credit life and credit accident and health policies which are marketed primarily through banks and auto dealers. A small amount of business is marketed through finance companies which are owned by banks that do business with the Company.

MARKET CONDUCT ACTIVITIES

The following table depicts the policies issued by line and includes the reserve method.

<u>Valuation Standard</u>	<u>Total</u>	<u>Ordinary</u>	<u>Credit (Group and Individual)</u>
Gross Life Insurance			
1960 CSG 3.5%	2,393,239		2,393,239
1980 CET 3.5%	4,966,504		4,966,504
1958 CET 3.5%	62,016		62,016
2001 CSO NL 4.0%	43,190	43,190	
1980 CSO NL 4.0%	91,320	91,320	
1980 CSO NL 4.5%	496,732	496,732	
1980 CSO NL 5.5%	149,413	149,413	
1980 CSO CRV 5.0%	101,094	101,094	
1980 CSO CRV 4.5%	346,438	346,438	
1980 CSO CRV 4.0%	<u>48,692</u>	<u>48,692</u>	
Gross Life Insurance — Total	8,698,548	1,276,789	7,241,759
Reinsurance Ceded	<u>5,769,571</u>	<u>673,265</u>	<u>5,096,306</u>
Net Life Insurance	<u>2,928,977</u>	<u>603,524</u>	<u>2,325,453</u>
Gross Accidental Death			
1959 ADB W/58 CSO 3.0%	<u>1,065</u>	<u>1,065</u>	
Gross Accidental Death	1,065	1,065	
Reinsurance Ceded	<u>1,065</u>	<u>1,065</u>	
Net Accidental Death	<u>0</u>	<u>0</u>	
Gross Disability — Active Lives			
1951 DIS W/58 COS 3.0%	<u>506</u>	<u>506</u>	
Gross Disability — Active Lives	506	506	
Reinsurance Ceded	<u>143</u>	<u>143</u>	
Net Disability — Active Lives	<u>363</u>	<u>363</u>	
Gross Miscellaneous Reserves			
Substandard	<u>22,033</u>	<u>22,033</u>	
Gross Miscellaneous — Total	22,033	22,033	
Reinsurance Ceded	<u>12,475</u>	<u>12,475</u>	
Net Miscellaneous Reserves	<u>9,558</u>	<u>9,558</u>	
Totals	<u>\$2,938,898</u>	<u>\$613,445</u>	<u>\$2,325,453</u>

Advertising:

The only advertising done by the Company is in The Arkansas Banker, The Missouri Banker and The Tennessee Banker magazines. Advertising brochures are placed in the banks which are doing business with the Company.

Rates and Filing of Forms:

All rates and form filings were reviewed and appear to be in compliance.

Underwriting:

All underwriting is performed in the Company's home office and appears to be in compliance with the Company's underwriting manual.

Claims:

Once the Company receives the necessary information, claims appear to be handled in a timely and equitable manner and in accordance with policy provisions.

Complaints:

The Company's complaint register was reviewed and showed only a small number of complaints per year. The complaints generally dealt with claims that were denied. It appears that each complaint has been handled in a timely and correct manner. There were no inconsistencies noted during the review of this file.

Privacy Policy:

The Company has a written privacy policy. It is supplied to its policyholders in compliance with Tenn. Comp. R. & Regs., 0780-1-72.

REINSURANCE**Assumed Reinsurance:**

The Company assumes a small block of credit life and credit accident and health (A&H) insurance from Southern Financial Life Insurance Company (KY), under a modified coinsurance (ModCo) agreement effected December 1, 2001, although no business was actually assumed by the Company until the fourth quarter of 2003. The agreement provides for 100% coinsurance up to a maximum of \$40,000 per insured life. While the Company is licensed in Kentucky, this agreement essentially allows it to write Kentucky business as a domestic insurer for premium tax purposes.

A portion of this business is then ceded to Ridgeway Life Insurance Company, a Tennessee

limited capital reinsurance company, and Southern Financial Life Insurance Company, Louisiana, in accordance with the ModCo cession agreements described herein.

Ceded Reinsurance - Credit Life and Credit Accident and Health:

The Company's primary reinsurance program is structured as a two-level approach with respect to its credit life and credit A&H business. For credit life, the first \$10,000 - \$25,000 of coverage is ceded to one of six limited capital reinsurance companies ("limited caps"), depending on the state in which the policy originates and the financial institution or automobile dealership through which the policy is written. Fifty percent (50%) of any amount above the first level generally \$12,500 - \$55,000, is ceded to Southern Financial Life Insurance Company (LA), under an automatic modified coinsurance (ModCo) reinsurance agreement effected October 1, 2006. The Company's per risk maximum is \$125,000, and thus its maximum retention under this structure is \$55,000, which is the 50% not ceded to Southern Financial Life Insurance Company (LA) above the amount ceded to a limited cap.

The Company's reinsurance for credit A&H is structured similarly. The first \$300 of monthly coverage is ceded to one of the limited caps, and 50% of any amount above the first level, generally \$225 - \$850 per month, is ceded to Southern Financial Life Insurance Company (LA). The Company's per risk maximum is \$2,000 with a maximum retention of \$850 per month.

A 1991 agreement with Lloyd's of London was terminated and replaced June 1, 1994 by an agreement with RGA Reinsurance Company, which was terminated and replaced January 1, 2002 by an agreement with London Life Reinsurance Company, Pennsylvania. Subsequently, the 2002 London Life Re agreement was terminated and replaced January 1, 2005 by an agreement with Scottish Re (U.S.), Inc. which was terminated and replaced October 1, 2006 by the current reinsurance agreement with Southern Financial Life Insurance Company, Louisiana. During 2006, all the business in runoff with London Life and Scottish Re was recaptured and ceded to Southern Financial Life Insurance Company, Louisiana.

The Company has ModCo cession agreements with six limited capital reinsurance companies which had insurance in force at December 31, 2008 as follows:

Limited Capital Reinsurance Company	Credit Life Premiums	Credit A&H Premium	Reserve Credit Taken	Trust Agreement Funds
Ridgeway Life Insurance Company, Alcoa, Tennessee	\$76,026,858	\$583,617	\$2,238,599	\$3,617,169
Ocoee Life Insurance Company, Alcoa,	395,644	(91)	5,022	87,466
First Community Life Insurance Company, Alcoa, Tennessee	59,528,773	118,839	1,020,191	2,527,638
Middle Tennessee Life Insurance Co., Alcoa,	44,771,272	336,795	1,089,739	2,372,272
Scenic City Life Insurance Company, Alcoa, Tennessee	19,216,198	155,445	908,470	2,195,275

Community Bank Life & Health Ins. Co., Hot Springs, Arkansas	26,991	48	181	0
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Community Bank Life and Health Insurance Company writes only Arkansas risks.

The Alcoa, Tennessee, companies listed above are licensed as limited caps in Tennessee in accordance with Tenn. Code Ann. § 56-2-114(b) which requires that credit life and A&H reinsurers maintain capital of only \$150,000. Accordingly, reserve credits taken by the limited caps are secured by funds maintained under Trust Agreements executed in compliance with Tenn. Comp. R. & Regs., 0780-1-63-.08, 09. Therefore, the Company has been directed by the Department to report the limited caps as unauthorized reinsurers so that funds held under trust agreements may be properly reported in the Company's annual statements. The remainder of the unauthorized reinsurers, also maintain funds under trust agreements to secure their reinsurance arrangements with the Company.

The credit A&H premiums above the amounts reinsured by the limited caps are ceded to Southern Financial Life Insurance Company (LA), under a ModCo reinsurance agreement, and thus, the Company retains no premiums or liabilities for credit A&H. (This company is not the same entity as the Kentucky company from which the Company assumes business, although the names are the same.) Southern Financial Life Insurance Company, Louisiana is not authorized in Tennessee, and therefore has entered into a security fund agreement with the Company to provide collateral to secure payment of any amounts due the Company.

The first layer of coverage on a portion of the Company's credit life and A&H business is retained by the Company rather than being ceded to the limited caps. For these credit life policies, the Company retains the first \$10,000 - \$25,000 of coverage, depending on the state in which the policy is written, and then cedes 60% of the remaining premium, up to a maximum of \$66,000, to Southern Financial Life Insurance Company (LA). The Company's per risk maximum is \$125,000 with a maximum total retention of \$65,000.

The credit A&H reinsurance is structured similarly with the Company retaining the first \$200 - \$500 of monthly coverage, and then ceding 60% of the remaining premium to Southern Financial Life Insurance Company (LA). The Company's per risk maximum is \$2,000 per month with a maximum total retention of \$ 1,100 per month.

Ceded Reinsurance - Other Life and Accident and Health:

The Company also writes ordinary life and term life insurance with various riders such as for waiver of premium and accident death benefits. Most of this business is ceded to Scottish Re (U.S.), Inc., Delaware, under a coinsurance agreement effected April 1, 1990. Under this agreement, the Company retains up to \$25,000 of coverage and the reinsurer automatically accepts the excess up to the lesser of nine times the Company's retention or \$225,000 per insured life. Scottish Re also participates in waiver of premium benefits up to a maximum of \$3,000,000 per insured life, and accidental death benefits up to a maximum of \$175,000 of per insured life.

A portion of the Company's annual renewable term (ART) life insurance is ceded to Optimum Re Insurance Company, Texas, under an automatic ModCo agreement effected August 1, 2003. The retention and limits are the same as for the Scottish Re agreement. The remainder of the ART business is ceded to Scottish Re as described above.

The Company has several reinsurance agreements in a run-off status as the result of replacement by similar agreements. A 1984 agreement with American United Life Insurance Company was terminated and replaced January 1, 1990 by an agreement with Phoenix Mutual Life Insurance Company. Because of several subsequent acquisitions, this business is now being reinsured by Scottish Re and Optimum Re, as described above. The liabilities associated with the terminated American United Life agreement were acquired by Optimum Re on January 1, 2001 and are being allowed to run off.

Unearned Ceding Commission:

While the Company has one credit A&H agreement that cedes premiums on an earned basis, the remainder of the Company's reinsurance agreements cedes premiums on a written basis. Therefore in the event of termination, the Company would be obligated to return any unearned ceding commissions to the reinsurers. However, all of the agreements provide that, in the event of termination, the reinsurance continues to apply to all policies in force until their expiry or cancellation in the normal course of business. That is, there is no return of premium or ceding commission at the termination of an agreement because the policies continue in full force. The type of business ceded by the Company - mainly credit life and credit A&H - is written on a monthly basis and all premiums and commissions are fully earned by the end of each month. All return premiums - those that are cancelled by policyholders prior to the end of the policy period - are settled by offset each month, and most agreements provide that ceding commissions are paid only on net premiums; that is, the written premiums less the returns. Also, the Company's agency agreement provides that all commissions on terminated policies are recoverable from the agents and may be offset against any amounts owed to the agents by the Company. Therefore, the Company is deemed to have no ultimate liability for unearned ceding commissions.

Also, SSAP #61 states that if the reinsurance agreements contain "a persistency guarantee which provides for return of the excess commission, the ceding entity must record the excess commission as a liability." None of the Company's reinsurance agreements contain such persistency guarantees.

Other Considerations:

All of the Company's reinsurance agreements were reviewed and found to contain acceptable clauses for insolvency and arbitration in accordance with Tenn. Comp. R. & Regs., 0780-1-63-.12. The agreements also appear to effectuate proper transfer of risk in accordance with SSAP No. 61 and NAIC guidelines.

RETIREMENT PLAN AND OTHER EMPLOYEE BENEFITS

Medical benefits for employees of the Company are provided under a group contract with a company licensed to do business in Tennessee. The policy benefits are standard group benefits made available through a preferred provider network. The individual maximum lifetime benefit is \$5,000,000.

A short-term disability plan is provided for full time employees, who have completed one year of service, for absences of five or more consecutive working days when the employee is hospitalized or under the care of a physician. Benefits are provided for up to 90 consecutive calendar days while the employee is totally disabled. After 90 days the long-term disability plan and procedures apply. The total benefits payable under the short-term disability plan are as follows:

Executive Officers: 100% of salary for a maximum of 90 continuous calendar days.
All other employees both exempt and nonexempt: 100% of salary or base pay for the first 30 consecutive calendar days; 80% of salary or base pay for each calendar day thereafter up to a maximum of 90 continuous days of disability.

Long-term disability benefits are provided for all full time employees who have completed one month of active employment. The basic benefit provides a base monthly payment of 60% of the first \$5,000 up to age 65 for those employees becoming eligible for benefits prior to age 62. A survivor benefit is also provided.

Life insurance is provided for all full-time employees equal to one and a half times their basic annual salary rounded to the next higher \$1,000 to a maximum of \$200,000. Dependent spouse coverage is provided in the amount of \$5,000. Coverage for children is provided in the amount of \$100 to the age of six months and \$5,000 from six months to age 19 or 23 if a full-time student.

The company pays for the employee life, health, long-term disability and short-term disability coverage. The Company pays one-half of the cost of dependent life and health insurance.

A dental coverage plan is made available to the Company's employees. The employees pay the premium for the coverage.

The Company provides a SIMPLE savings plan whereby the Company matches, on a dollar for dollar basis, the first 3% of an employee's deferred income amounts up to \$10,500.

At least 8 1/2 holidays are provided by the Company. All full-time employees as of January 1 each year are eligible for 10 days paid vacation after the probationary period. Employees who are full-time as of January 1 are allowed up to five personal leave days per year after the 90-day probationary period.

MORTALITY AND LOSS EXPERIENCE

The table below shows the mortality and loss experience as of December 31 for each year under examination.

<u>Year</u>	<u>Mortality Experience</u>	<u>Loss Experience</u>
2004	90.75%	49.42%
2005	90.82%	29.07%
2006	79.05%	38.82%
2007	57.03%	39.95%
2008	68.18%	0%

ACCOUNTS AND RECORDS

During the course of this examination, such tests were made as the audit procedures deemed necessary. These tests included substantial verification of postings, extensions and footings, and reconciliations of subsidiary ledgers to control accounts. General ledger trial balances were reconciled with corresponding copies of annual statements filed for the years 2004 through 2008.

Accounting records conform to generally accepted insurance accounting practices and appear to reflect properly the operations during the period and the status of the Company at the date of examination. The Company's records accurately allocate its premium among the various states for the purposes of premium tax remittances.

The Company retained the firm of Pershing, Yoakley & Associates, P.C. as its independent auditor for the years 2004 through 2008. Mountain Services Corporation also uses Pershing Yoakley & Associates, P.C., as its independent auditor. This firm is also under contract to perform an internal audit function for the Company. There were no material weaknesses reported during the period under review.

The Company uses the services of Wakely Actuarial Services, Inc. to review and produce an opinion on its loss and loss adjustment expense reserves. The actuaries producing such opinions are members of the American Academy of Actuaries and meet the Academy's qualification standards for signing statements of actuarial opinions on life reserves.

The risk-based capital report was reviewed and determined to be completed accurately.

The Company files a separate federal income tax return from that of its parent holding company.

STATUTORY DEPOSITS

In compliance with statutory requirements, the Company maintained the following deposits at December 31, 2008:

<u>Where Deposited and Description</u>	<u>Par Value</u>	<u>Statement Value</u>	<u>Market Value</u>
Special Deposits:			
Georgia:			
U.S Bank, Evergreen Treasury Money Market	\$ 75,000	\$ 75,000	\$ 75,114
Missouri:			
USTN, 3.375%, due 11/30/12	<u>300,000</u>	<u>306,441</u>	<u>308,850</u>
Total Special Deposits	\$375,000	\$381,441	\$383,964
General Deposits:			
Tennessee:			
USTN, 3.50%, due 11/15/09	\$100,000	99,329	102,688
FHLMC, 5.00%, due 3/26/12	350,000	356,525	365,666
The Peoples Bank of the South, CD #10030270, 3.14%, due 4/18/09	100,000	100,000	100,000
Greenbank, CD #16898, 3.60% due 7/21/09	200,000	200,000	200,000
Greenbank, CD #9948, 3.60%, due 7/22/09	250,000	250,000	250,000
Greenbank, CD #16902, 3.60%, due 7/22/09	<u>100,000</u>	<u>100,000</u>	<u>100,000</u>
Total General Deposits	\$1,100,000	\$1,105,854	\$1,118,354
Grand Total Statutory Deposits	<u>\$1,475,000</u>	<u>\$1,487,295</u>	<u>\$1,502,318</u>

The statutory deposits were confirmed directly with the states holding such deposits.

LITIGATION AND CONTINGENT LIABILITIES

As of December 31, 2008, the Company had no pending litigation, other than that arising out of the normal course of business, which would adversely affect the financial condition of the Company.

FINANCIAL STATEMENT

There follows a statement of assets, liabilities, capital and surplus, and summary of operations at December 31, 2008, together with a reconciliation of capital and surplus for the period under review, as established by this examination.

ASSETS

	<u>Assets</u>	<u>Nonadmitted Assets</u>	<u>Net Admitted Assets</u>
Bonds	\$1,672,295	\$	\$1,672,295
Real Estate: Properties occupied by the company	484,197		484,197
Cash, cash equivalents and short-term investments	5,835,378		5,835,378
Investment income due and accrued	18,940		18,940
Uncollected premiums and agents' balances in the course of collection	138,223		138,223
Deferred premiums, agents' balances and installments booked but deferred and not yet due	81,355		81,355
Amounts recoverable from reinsurers	496,308		496,308
Other amounts receivable under reinsurance contracts	474,524		474,524
Guaranty funds receivable or on deposit	187,677		187,677
Aggregate write-ins for other than invested assets	<u>91,692</u>	<u>90,846</u>	<u>846</u>
Total	<u>\$9,480,589</u>	<u>\$90,846</u>	<u>\$9,389,743</u>

LIABILITIES, SURPLUS AND OTHER FUNDS

Aggregate reserve for life contracts		\$2,938,898
Aggregate reserve for accident and health contracts		0
Contract claims: life		87,245
Premiums and annuity considerations received in advance		1,189,887
Commissions to agents due or accrued		97,652
General expenses due or accrued		90,101
Taxes, licenses & fees due or accrued		164,881
Current federal and foreign income taxes		12,672
Amounts withheld or retained by company as agent or trustee		27
Remittances and items not allocated		21,637
Payable to parent, subsidiaries and affiliates		19,690
Aggregate write-ins for liabilities		<u>1,405,148</u>
Total liabilities		6,027,838
Common capital stock		\$1,350,403
Gross paid in and contributed surplus	\$1,678,857	
Unassigned funds	<u>332,645</u>	
Surplus		<u>2,011,502</u>
Total capital and surplus		<u>3,361,905</u>
Total liabilities, capital and surplus		<u>\$9,389,743</u>

SUMMARY OF OPERATIONS

Premiums and annuity considerations	\$ 1,885,579
Net investment income	274,227
Commissions & expense allowances on reinsurance ceded	2,796,321
Aggregate write-ins for miscellaneous income	<u>39,152</u>
Totals	4,995,279
Death benefits	736,553
Surrender benefits and withdrawals for life contracts	11,839
Interest and adjustments on contract or deposit-type contract funds	44,677
Increase in aggregate reserves for life and accident and health contracts	<u>(360,903)</u>
Totals	432,166
Commissions on premiums, annuity considerations and deposit-type funds	2,983,336
Commissions and expense allowances on reinsurance assumed	21,708
General insurance expenses	1,143,523
Insurance taxes, licenses and fees	263,606
Increase in loading on deferred and uncollected premiums	<u>(1,588)</u>
Totals	4,842,751
Net gain from operations before federal income taxes	152,528
Federal income taxes incurred	<u>18,095</u>
Net gain from operations after federal income taxes and before realized capital gains or (losses)	<u>134,433</u>
Net realized capital gains	<u>4,556</u>
Net Income	<u>\$138,989</u>

CAPITAL AND SURPLUS ACCOUNT

Capital and surplus, December 31, prior year	3,495,389
Net Income	\$138,989
Change in nonadmitted assets	(21,457)
Dividends to stockholders	<u>(251,016)</u>
Net change in capital and surplus for the year	<u>(133,484)</u>
Capital and surplus, December 31, current year	<u>\$ 3,361,905</u>

RECONCILIATION OF CAPITAL AND SURPLUS
FOR THE PERIOD UNDER EXAMINATION

Capital and surplus, December 31, 2003	\$ 3,019,060
Net income	106,488
Surplus adjustments: Paid in	250,000
Capital and surplus, December 31, 2004	3,375,548
Net income	59,231
Capital changes: Paid in	(46,751)
Surplus adjustment: Paid in	(58,410)
Capital and surplus, December 31, 2005	3,329,618
Net income	182,116
Change in nonadmitted assets	(39,431)
Capital and surplus, December 31, 2006	3,472,303
Net income	303,272
Change in nonadmitted assets	(29,958)
Capital changes: Paid in	(102,850)
Surplus adjustment: Paid in	(147,378)
Capital and surplus, December 31, 2007	3,495,389
Net income	138,989
Change in nonadmitted assets	(21,457)
Dividends to stockholders	(215,016)
Capital and surplus, December 31, 2008	<u>\$ 3,361,905</u>

ANALYSIS OF CHANGES IN FINANCIAL STATEMENT AND COMMENTS
RESULTING FROM EXAMINATION

Although minor differences in various items were noted during the course of the examination, none were considered to produce a material effect on surplus, either singly or in the aggregate.

COMMENTS AND RECOMMENDATIONS

Comments:

No comments were deemed necessary.

Recommendations:

No recommendations were deemed necessary.

CONCLUSION

Insurance examination practices and procedures, as promulgated by the National Association of Insurance Commissioners, have been followed in connection with the verification and valuation of assets and the determination of liabilities of Mountain Life Insurance Company, Alcoa, Tennessee.

In such manner, it was determined that, as of December 31, 2008, the Company had admitted assets of \$9,389,743 and liabilities, exclusive of capital, of \$6,027,838. Thus, there existed for the additional protection of the policyholders, the amount of \$3,361,905 in the form of common capital stock, gross paid-in and contributed surplus and unassigned funds (surplus).

The courteous cooperation of the officers and employees of the Company extended during the course of the examination is hereby acknowledged.

In addition to the undersigned, Sandy Banks, MBA and Brian Sewell, CFE, examiners representing the State of Tennessee, participated in the completion of this examination.

Respectfully submitted,



Gerald F. Lambert, CFE
Examiner-in-Charge
State of Tennessee
Southeastern Zone, NAIC

AFFIDAVIT

The undersigned deposes and says that he has duly executed the attached examination report of Mountain Life Insurance Company dated June 8, 2010 and made as of December 31, 2008, on behalf of the Tennessee Department of Commerce and Insurance. Deponent further says he is familiar with such instrument and the contents thereof, and that the facts therein set forth are true to the best of his knowledge, information and belief.

Gerald F. Lambert

Gerald F. Lambert, CFE
Examiner-in-Charge
State of Tennessee
Southeastern Zone, N.A.I.C.

Subscribed and sworn to before me this

8th day of June, 2010

Helen W. Dorsey
Notary

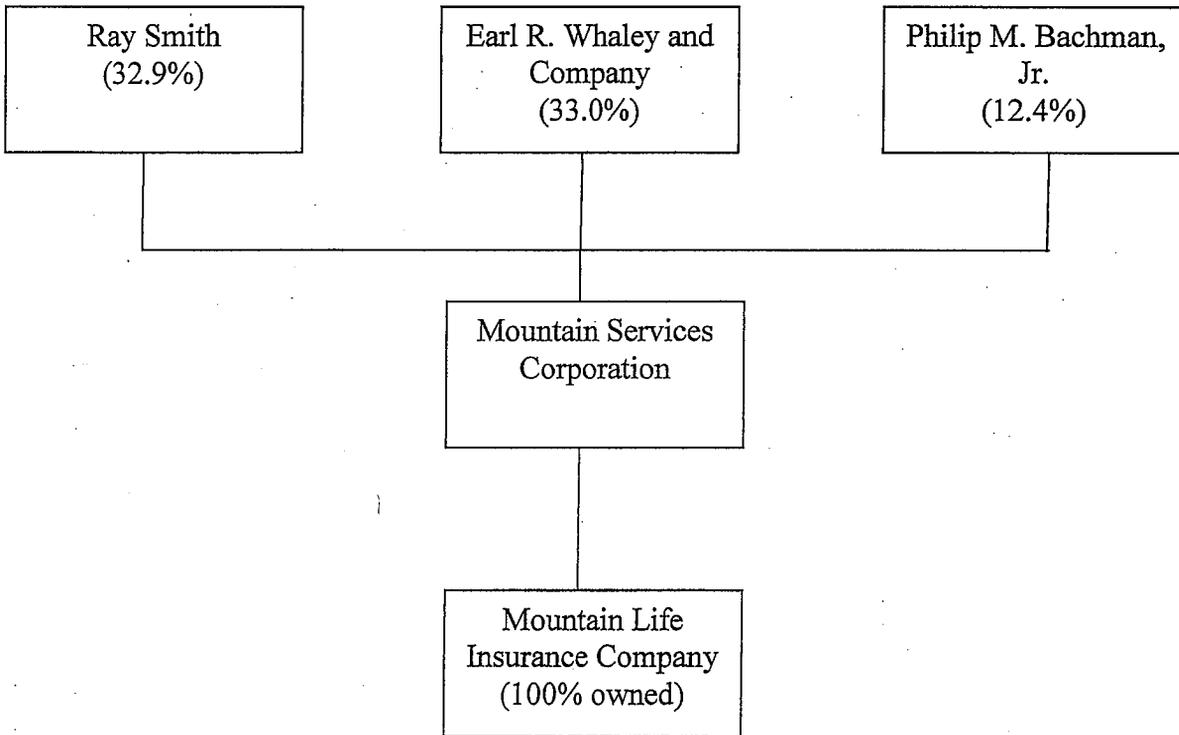
County Davidson

State Tennessee

Commission Expires 03/03/2014



ORGANIZATIONAL CHART



No other individual controls more than 10% of the outstanding stock.