

**Annual Performance Report, FY 2007-08
Insurance System of TN, Kaplan Financial, Chattanooga, TN (1383)**

	Overall	IST TN CASUALTY ONLY CLASS	IST TN HEALTH ONLY CLASS	IST TN LIFE ONLY CLASS	IST TN LIFE, ACC & HLTH CLASS	IST TN PROP & CASUALTY CLASS	IST TN PROPERTY ONLY CLASS	IST TN TITLE INS LICENSE 1 DAY CLASS	SER 6 CLASS	SER 63 CLASS
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STUDENT DEMOGRAPHICS

Program Enrollment	692	4	53	96	345	164	6	8	10	6
Number Not Currently Enrolled	692	4	53	96	345	164	6	8	10	6
Number Still Enrolled	0	0	0	0	0	0	0	0	0	0
Percent Still Enrolled	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Race

Caucasian	N/A									
Percent Caucasian	N/A									
African-American	N/A									
Percent African-American	N/A									
Hispanic	N/A									
Percent Hispanic	N/A									
Other/Unknown	N/A									
Percent Other/Unknown	N/A									
Subtotal Race	N/A									

Gender

Male	319	0	23	40	179	65	0	3	5	4
Percent Male	51.0%	0.0%	50.0%	47.6%	57.2%	43.0%	0.0%	42.9%	62.5%	66.7%
Female	306	4	23	44	134	86	6	4	3	2
Percent Female	49.0%	100.0%	50.0%	52.4%	42.8%	57.0%	100.0%	57.1%	37.5%	33.3%
Subtotal Gender	625	4	46	84	313	151	6	7	8	6

COMPLETION SUMMARY

Number of Withdrawals	0	0	0	0	0	0	0	0	0	0
Special Circumstance Withdrawals	0	0	0	0	0	0	0	0	0	0
Withdrawal Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Number of Completions	692	4	53	96	345	164	6	8	10	6
Completion Rate	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Average Completion Time (Days)	4	4	4	2	4	4	3	1	3	1
Median Completion Age (Years)	N/A									

PLACEMENT SUMMARY

Number Placeable	692	4	53	96	345	164	6	8	10	6
Special Circumstance Non-Placements	0	0	0	0	0	0	0	0	0	0
Placed Withdrawals	0	0	0	0	0	0	0	0	0	0
Number Placed	0	0	0	0	0	0	0	0	0	0
Placement Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Number Placed In-Field	0	0	0	0	0	0	0	0	0	0
In-Field Placement Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

NOTE: Reporting fiscal year spans July 1, 2007 thru June 30, 2008. N/A: Not applicable or data not available.

THEC calculates the performance standards for authorized postsecondary educational institutions as follows:

- Withdrawal Rate is Number of Withdrawals (minus the number of withdrawals due to special circumstances, if applicable) as a percent of Program Enrollment.
- Completion Rate is Number of Completions as a percent of Number Not Currently Enrolled (minus the number of withdrawals due to special circumstances, if applicable).
- Number Placeable is Number of Completions minus the number of completers not placed due to special circumstances (if applicable), plus the number of withdrawals that placed (if applicable).
- Placement Rate is Number Placed as a percent of Number Placeable.
- In-Field Placement Rate is Number Placed In-Field as a percent of Number Placeable.