REQUEST FOR PROPOSAL: High-Flow Therapy System That Delivers Warmed & Humidified Respiratory Gases

- 1. INTRODUCTION: West Hills Health and Rehab is currently accepting proposals for a project that is funded under a Grant Contract with the State of Tennessee.
- 2. PROJECT BACKGROUND AND PURPOSE: West Hills Health and Rehab will soon be operating and managing a ventilator weaning/high acuity respiratory unit (ERC) within our Knoxville skilled nursing facility. Our goal is to be the premier provider of post-acute respiratory care and education for patients and their families in East Tennessee. The ERC will provide the only dedicated enhanced respiratory care center with a ventilator unit in our East Tennessee region. The project will focus on improving health outcomes among our patients with chronic respiratory illness such as asthma, COPD, COVID, and other respiratory illnesses, and those who have suffered traumatic injuries, affecting their ability to breath independently.

Purpose: The purpose of this Request for Proposal (RFP) is to solicit vendors who can supply twenty (20) nasal high-flow humidifiers with integrated flow generator that delivers warmed and humidified respiratory gases to patients who are breathing spontaneously. The desired system will be comparable to the Airvo high-flow system. We intend to conduct a fair evaluation based on the prescribed criteria and select the vendor who is the best fit for this project. Items needed:

• Twenty (20) nasal high-flow humidifiers with integrated flow generator that delivers warmed and humidified respiratory gases to patients who are breathing spontaneously

Project Location: Knoxville, TN

Project Size: 25 Beds. We are transforming a wing of our long-term care facility (SNF) into a twenty-five bed ERC. We are completing physical upgrades and furnishings to meet the program needs.

3. TIMELINE

Request for RFP issued: 06/25/2024
Deadline for Bids: 07/09/2024
Selection of Vendor: 07/11/2024

The desired start date for the project is 07/11/2024.

- **4. RFP PREFERENCES: Preference will be given** to vendors who exhibit best pricing and timely delivery of goods & service.
- **5. SCOPE OF WORK to include the following:** Supply of the following Ventilator:
 - Twenty (20) humidifiers with integrated flow generator that delivers high-flow warmed and humidified respiratory gases to patients who are breathing spontaneously.
- **6. RFP REQUIREMENTS:** Interested vendors should submit a response, not longer than 6 double spaced pages, outlining the following sections:
 - 1. Organizational background and overall experience
 - 2. Access to goods and services described in Purpose above.
 - 3. Pricing for each item along with total amount for units outlined.
 - 4. Availability and timeframe for delivery.
 - 5. Any additional information that may be pertinent to this request.

7. SUBMIT BIDS to:

Submit your bid electronically by 07/09/2024 to: Bruce DiBernardo SVP of Skilled Operations Hillcrest Healthcare BruceD@hillcresthc.com