

## STATE OF TENNESSEE DEPARTMENT OF TRANSPORTATION

Civil Rights Divison
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## **MEMORANDUM**

**TO:** Operations Memo

FROM: David Neese, Small Business Development Program Director

RE: Contracts in August 17, 2018 Letting with DBE Goals

awarded September 7, 2018

DATE: September 13, 2018

| BEDF                        | ORD COUNTY (Contrac | t No.CNS182) Call No. 004     |                |
|-----------------------------|---------------------|-------------------------------|----------------|
|                             | Project No. NH-16(5 | 6),02005-3257-14              |                |
| JONES BROS. CONTRA          | CTORS, LLC          | \$22,557,5                    | 39.53          |
| DBE GOAL                    | \$2,255,753.95      | DBE GOAL %                    | 10.00%         |
|                             | DBI                 | Es                            |                |
| Kimberly, Inc.              | FBE                 | Erosion Control               | \$413,291.75   |
| Campbell Construction, Inc. | FBE                 | Structural Steel              | \$582,092.23   |
| Tennatee Services, Inc.     | MBE-NA              | Highway & Street Construction | \$1,263,650.00 |
| TOTAL DBE PARTIC            | IPATION             | \$2,259,033.98                | 10.01%         |

| BRADLEY (                                 | COUNTY (Contrac    | t No.CNS238) Call No. 010         |             |
|---|--------------------|-----------------------------------|-------------|
| Project No. 06007-                        | 4245-04,NH/HSIP-3: | 1(32),06007-3245-94,06007-8245-14 |             |
| TALLEY CONSTRUCTION COMPA                 | NY, INC.           | \$1,458,512.0                     | 05          |
| DBE GOAL                                  | \$80,218.16        | DBE GOAL %                        | 5.50%       |
|   | DB                 | Es                                |             |
| Erosion Solutions, LLC                    | FBE                | Erosion Control                   | \$25,000.00 |
| Gibco Construction, LLC                   | FBE                | Hauling Roadway Material          | \$57,000.00 |
| TOTAL DBE PARTICIPATION \$82,000.00 5.62% |                    |                                   |             |

| BRADLEY AND MCN                           | IINN COUNTIES      | (Contract No.CNS287) Call No    | o. 012      |
|---|--------------------|---------------------------------|-------------|
| Project No. HSIF                          | P-2(232),54002-324 | 0-94,HSIP-312(15),06946-3229-94 | 1           |
| SUPERIOR TRAFFIC CONTO                    | )L                 | \$224,0                         | 99.85       |
| DBE GOAL                                  | \$12,325.49        | DBE GOAL %                      | 5.50%       |
|   | DB                 | Es                              |             |
| First Place Finish, Inc.                  | FBE                | Traffic Control                 | \$12,500.00 |
| TOTAL DBE PARTICIPATION \$12,500.00 5.58% |                    |                                 |             |

| DAVIDSO                            | N COUNTY (Contrac       | ct No.CNS202) Call No. 016           |              |
|------------------------------------|-------------------------|--------------------------------------|--------------|
| ,                                  | Project No. HSIP-I-24-1 | 109),19002-3186-94                   |              |
| JONES BROS. CONTRACTORS, LLC       |                         | \$30,538,019                         | .72          |
| DBE GOAL                           | \$2,748,421.77          | DBE GOAL %                           | 9.00%        |
|                                    | DBE                     | s                                    |              |
|                                    |                         | Structural Steel (Rebar & Metal      |              |
| Campbell Construction, Inc.        | FBE                     | Decking)                             | \$983,000.00 |
| Reed Landscaping, Inc.             | FBE                     | Landscaping                          | \$205,832.40 |
| Retaining Walls of Tennessee, Inc. | FBE                     | Construction of Retaining Walls      | \$258,654.18 |
| Tennatee Services, Inc.            | MBE-NA                  | Highway and Street Construction      | \$454,894.10 |
| Tennatee Services, Inc.            | MBE-NA                  | Hauling Liquid Asphalt               | \$11,492.00  |
| Tennatee Services, Inc.            | MBE-NA                  | Supply Liquid Asphalt @ 60%          | \$446,275.70 |
| Edwards Supply Company             | FBE                     | Furnishing Electrical Material @ 60% | \$90,000.00  |
| Gibco Construction, LLC            | FBE                     | Hauling Roadway Material             | \$35,000.00  |
| Kathy Freeman Trucking, Inc.       | FBE                     | Hauling Roadway Material             | \$35,000.00  |
| TKM, Inc.                          | FBE                     | Traffic Control (Safety Signs)       | \$258,654.18 |
| TOTAL DBE PARTICIPAT               | TION                    | \$2,778,802.56                       | 9.10%        |

| HAMILTO                           | N COUNTY (Contra     | ct No.CNS273) Call No. 019          |             |
|-----------------------------------|----------------------|-------------------------------------|-------------|
|                                   | Project No. HSIP-58( | 45),33044-3247-94                   |             |
| TALLEY CONSTRUCTION COMP          | ANY, INC.            | \$1,396,892                         | .02         |
| DBE GOAL                          | \$153,658.12         | DBE GOAL %                          | 11.00%      |
|                                   | DBI                  | Es                                  |             |
| Erosion Solutions, LLC            | FBE                  | Erosion Control                     | \$55,613.00 |
| Erosion Solutions, LLC            | FBE                  | Hauling Roadway Material            | \$48,000.00 |
| Gibco Construction, LLC           | FBE                  | Hauling Roadway Material            | \$40,000.00 |
|                                   |                      | Supplying Erosion Control Materials |             |
| Jen - Hill Construction Materials | FBE                  | @ 60%                               | \$12,000.00 |
| TOTAL DBE PARTICIPATI             | ON                   | \$155,613.00                        | 11.14%      |

| HARDI                           | N COUNTY (Contract     | No.CNS271) Call No. 020                |             |
|---------------------------------|------------------------|--|-------------|
|                                 | Project No. STP-SIP-57 | (58), 36003-3213-94                    |             |
| VOLUNTEER BRIDGE CONSTR         | RUCTION, INC           | \$649,434.4                            | 0           |
| DBE GOAL                        | \$55,201.92            | DBE GOAL %                             | 8.50%       |
|                                 | DBI                    | Es                                     |             |
| Interstate Landscaping of MS    | FBE                    | Landscaping                            | \$27,650.00 |
| AKEEM Construction Company, LLC | MBE-BA                 | Furnish and set concrete barrier rails | \$27,800.00 |
| TOTAL DBE PARTICIPA             | ATION                  | \$55,450.00                            | 8.54%       |

| JOHNSON C                           | COUNTY (Contrac     | t No.CNS088) Call No. 022             |             |
|-------------------------------------|---------------------|---------------------------------------|-------------|
| Pi                                  | roject No. HSIP-67( | 32),46003-3225-94                     |             |
| SUMMERS-TAYLOR, INC.                | •                   | \$1,574,94                            | 49.50       |
| DBE GOAL                            | \$102,371.72        | DBE GOAL %                            | 6.50%       |
|                                     | DBI                 | Es .                                  |             |
| Southern Seeding, Inc.              | FBE                 | Landscaping, Seeding, Sodding         | \$26,115.00 |
| ALH Construction Company            | FBE                 | Concrete Flatwork                     | \$55,600.00 |
| International Traffic Systems, Inc. | FBE                 | Traffic Control-Temporary \$20,000.00 |             |
| Road Runner Highway Signs, LLC      | MBE-HA              | Traffic Control-permanent             | \$1,550.00  |
| TOTAL DBE PARTICIPATIO              | N                   | \$103,265.00                          | 6.56%       |

| LAUDERDALE COUNTY (Contract No.CNS235) Call No. 024 |                            |                            |       |  |
|---|----------------------------|----------------------------|-------|--|
| Project No.   | STP/HSIP-209(16),49        | 9003-3220-94,49003-8220-14 |       |  |
| FORD CONSTRUCTION COMPANY \$2,195,002.43            |                            |                            |       |  |
| DBE GOAL  | \$175,600.19               | DBE GOAL %                 | 8.00% |  |
|   | DBE                        | s                          |       |  |
| Tri-State Guardrail & Sign Company                  | FBE Guardrail \$203,675.00 |                            |       |  |
| TOTAL DBE PARTICIPATION \$203,675.00 9.28%          |                            |                            |       |  |

| MONROE C                         | OUNTY (Contra      | ct No.CNS278    | 3) Call No. 025 |             |
|----------------------------------|--------------------|-----------------|-----------------|-------------|
| Pi                               | roject No. HSIP-12 | 02(2),62945-349 | 93-94           |             |
| SUPERIOR TRAFFIC CONTROL         | , LLC              |                 | \$327,745.50    | )           |
| DBE GOAL                         | \$19,664.73        |                 | DBE GOAL % 6.00 |             |
|                                  | DI                 | BEs             |                 |             |
| Reynolds Fence & Guardrail, Inc. | FBE                | Guardrail       |                 | \$40,000.00 |
| TOTAL DBE PARTICIPATIO           | N                  |                 | \$40,000.00     | 12.20%      |

| PUTNAM C   | OUNTY (Contract     | No.CNS279) Call No. 026 |  |  |
|--|---------------------|-------------------------|--|--|
| Proj   | ect No. STP-SIP-111 | (100),71067-3234-94     |  |  |
| ROGERS GROUP, INC. \$920,254.37                                      |                     |                         |  |  |
| DBE GOAL   | \$55,215.26         | DBE GOAL % 6.00%        |  |  |
|  | DBE                 | s                       |  |  |
| International Traffic Systems, Inc. FBE Traffic Signals \$277,000.00 |                     |                         |  |  |
| TOTAL DBE PARTICIPATION \$277,000.06 30.10%                          |                     |                         |  |  |

| SULLIVAN C                | OUNTY (Contract                            | No.CNS294) Call No. 030        |             |  |  |
|---------------------------|--|--------------------------------|-------------|--|--|
| Project No. HSI           | P-36(62),82006-328                         | 4-94,HSIP-93(18),82011-3231-94 |             |  |  |
| STANSELL ELECTRIC COMPANY | r, INC.                                    | \$219,24                       | 19.50       |  |  |
| DBE GOAL                  | \$28,502.44                                | DBE GOAL %                     | 13.00%      |  |  |
|                           | DBE  | s                              |             |  |  |
| Dykes Trucking, Inc.      | FBE  | Temporary Traffic Control      | \$26,617.00 |  |  |
| ALH Construction Company  | FBE  | Concrete Flatwork              | \$2,100.00  |  |  |
| TOTAL DBE PARTICIPATIO    | TOTAL DBE PARTICIPATION \$28,717.00 13.10% |                                |             |  |  |

## Early Awards August 22, 2018

| ANDERSON                                       | COUNTY (Contrac     | ct No.CNS234) Call No. 002   |             |
|--|---------------------|------------------------------|-------------|
| Pro  | oject No. R-BR-NH-9 | (66), 01002-3244-94          |             |
| CHARLES BLALOCK & SONS,                        | INC.                | \$27,735                     | ,269.72     |
| DBE GOAL                                       | \$1,802,792.50      | DBE GOAL % 6                 |             |
|  | DBE                 | s                            |             |
| Campbell Construction, Inc.                    | FBE                 | Structures-Bridge            | \$96,080.60 |
| G & G Rebar                                    | MFBE-HA             | Structures-Bridge \$1,894,45 |             |
| ELC & Company                                  | FBE                 | Traffic Control \$12,284     |             |
| Kimberly, Inc. FBE Erosion Control \$51,254.12 |                     |                              |             |
| TOTAL DBE PARTICIPATIO                         | N                   | \$2,054,077.62               | 7.41%       |

| DAVIDSON COUNTY (Contract No.CNS262) Call No. 015 |                     |                                 |              |  |
|---|---------------------|---------------------------------|--------------|--|
|   | Project No. BHZ-93: | 12(80),19960-3521-94            |              |  |
| BELL & ASSOCIATES CONSTRUCTION, LP                |                     | \$2,296,107.30                  |              |  |
| DBE GOAL  | \$195,169.12        | DBE GOAL %                      | 8.50%        |  |
|   | D                   | BEs                             |              |  |
| Gilley Construction, Inc.                         | FBE                 | Furnish and Install Resteel     | \$117,134.00 |  |
| Gilley Construction, Inc.                         | FBE                 | Furnish and Install SIP Decking | \$11,869.00  |  |
| McFall Sod & Seeding, LLC                         | FBE                 | Landscaping                     | \$38,835.00  |  |
| Tennessee Texture, LLC                            | FBE                 | Texture Coating/Painting        | \$13,523.00  |  |
| Gibco Construction, LLC                           | FBE                 | Hauling Stone                   | \$17,250.00  |  |
| TOTAL DBE PARTICIPATION                           |                     | \$198,611.00                    | 8.65%        |  |

| Business Type                       | Abbreviation |
|-------------------------------------|--------------|
| Male Minority Business Enterprise   | MBE-         |
| Female Minority Business Enterprise | MFBE-        |

| Asian Indian American            | AIA |
|----------------------------------|-----|
| Asian Pacific American           | APA |
| Black American                   | BA  |
| Hispanic American                | HA  |
| Native American                  | NA  |
| White Female Business Enterprise | FBE |