



**STATE OF TENNESSEE**  
**DEPARTMENT OF TRANSPORTATION**

Civil Rights Division  
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**MEMORANDUM**

**TO:** Operations Memo  
**FROM:** David Neese, Small Business Development Program Director  
**RE:** Contracts in August 19, 2022 Letting with DBE Goals  
**DATE:** 9/9/2022

**Knox County (Contract No. CNW919) Call No. 001**

Project No. HSIP-71(33), 47024-3239-94(PIN 119668)

Charles Blalock & Sons, Inc.

\$18,840,591.07

**DBE GOAL** **\$1,884,059.11** **DBE GOAL %** **10.00%**

**DBEs**

Cable Trucking, Inc.	FBE	Supplying Bituminous Materials (Liquid Asphalt) *60% of \$459,337.00	\$275,602.20*
Cable Trucking, Inc.	FBE	Freight (Hauling)	\$145,558.25
Davis Enterprises of TN LLC dba Tristar Enterprises	FBE	Supplying Bituminous Materials (Liquid Asphalt) *60% of \$262,451.45	\$157,470.87*
ELC & Company, Inc.	FBE	Freight (Hauling)	\$19,123.50
ELC & Company, Inc.	FBE	Supplying Bituminous Materials (Liquid Asphalt) *60% of \$60,641.10	\$36,384.66*
Erosion Solutions, LLC	FBE	801-Seeding	\$86,293.90
Erosion Solutions, LLC	FBE	209-Project Erosion Prevention and Sediment Control	\$134,143.60
First Place Finish, Inc.	FBE	708-Monuments and Markers	\$23,618.56
G & G Rebar, Inc.	MFBE-HA	604.08-Reinforcement	\$19,296.15
Jen-Hill Construction Materials of TN & KY, INC	FBE	Supplying Non-Metallic Pipe *60% of \$209,334.75	\$125,600.85*
Jen-Hill Construction Materials of TN & KY, INC	FBE	Supplying Erosion Control Materials *60% of \$11,524.47	\$6,914.68*
Pro-Mark, Inc.	FBE	713-Highway Signing	\$8,600.00
Pro-Mark, Inc.	FBE	712-Temporary Traffic Control	\$156,836.00
Pro-Mark, Inc.	FBE	705-Guardrail	\$590,057.50
Pro-Mark, Inc.	FBE	716-Pavement Markings	\$99,988.66

**TOTAL DBE PARTICIPATION** **\$1,885,489.38** **10.00%**

**Anderson, Claiborne, Knox, etc. County (Contract No. CNW296) Call No. 003**

Project No. HSIP-REG1(212), R1SVAR-F3-015(PIN 132284)

Whaley Construction, LLC			\$1,078,489.00
<b>DBE GOAL</b>	<b>\$64,709.34</b>	<b>DBE GOAL %</b>	<b>6.00%</b>
		<b>DBEs</b>	
First Place Finish, Inc.	FBE	713-Highway Signing	\$65,200.00
<b>TOTAL DBE PARTICIPATION</b>	<b>\$65,200.00</b>		<b>6.05%</b>

**Bedford, Lewis County (Contract No. CNW255) Call No. 004**

Project No. HSIP-REG3(216), R3SVAR-F3-020(PIN 132732)

MarCor Construction, Inc.			\$389,667.00
<b>DBE GOAL</b>	<b>\$27,276.69</b>	<b>DBE GOAL %</b>	<b>7.00%</b>
		<b>DBEs</b>	
SDM Construction, LLC	FBE	712-Temporary Traffic Control	\$73,014.00
<b>TOTAL DBE PARTICIPATION</b>	<b>\$73,014.00</b>		<b>18.74%</b>

**Carroll, Decatur, Madison County (Contract No. CNW297) Call No. 007**

Project No. HSIP-REG4(217), R4SVAR-F3-008(PIN 132734)

MarCor Construction, Inc.			\$651,216.30
<b>DBE GOAL</b>	<b>\$32,560.82</b>	<b>DBE GOAL %</b>	<b>5.00%</b>
		<b>DBEs</b>	
SDM Construction, LLC	FBE	712-Temporary Traffic Control	\$96,000.00
<b>TOTAL DBE PARTICIPATION</b>	<b>\$96,000.00</b>		<b>14.74%</b>

**Carter County (Contract No. CNW249) Call No. 008**

Project No. HSIP-159(10), 10013-3215-94(PIN 129911), 10016-3219-94(PIN 129912)

Superior Traffic Control, LLC			\$358,314.70
<b>DBE GOAL</b>	<b>\$21,498.88</b>	<b>DBE GOAL %</b>	<b>6.00%</b>
		<b>DBEs</b>	
First Place Finish, Inc.	FBE	712-Temporary Traffic Control	\$22,000.00
<b>TOTAL DBE PARTICIPATION</b>	<b>\$22,000.00</b>		<b>6.14%</b>

**Cheatham, Dickson, Humphreys, etc. County (Contract No. CNW254) Call No. 011**

Project No. HSIP-REG3(215), R3SVAR-F3-019(PIN 132731)

MarCor Construction, Inc.			\$249,826.40
<b>DBE GOAL</b>	<b>\$12,491.32</b>	<b>DBE GOAL %</b>	<b>5.00%</b>
		<b>DBEs</b>	
SDM Construction, LLC	FBE	712-Temporary Traffic Control	\$74,524.00
<b>TOTAL DBE PARTICIPATION</b>	<b>\$74,524.00</b>		<b>29.83%</b>

**Clay County (Contract No. CNW280) Call No. 013**

Project No. PHSIP-52(93), 14002-3258-94(PIN 131270), 14002-3259-94(PIN 131276)

Superior Traffic Control, LLC			\$155,047.75
<b>DBE GOAL</b>	<b>\$5,426.67</b>	<b>DBE GOAL %</b>	<b>3.50%</b>
		<b>DBEs</b>	
Roadway Solutions, LLC	FBE	705-Guardrail	\$7,060.00
<b>TOTAL DBE PARTICIPATION</b>	<b>\$7,060.00</b>		<b>4.55%</b>

**Davidson, Sumner, Williamson County (Contract No. CNW253) Call No. 019**

Project No. HSIP-REG3(214), R3SVAR-F3-018(PIN 132730)

MarCor Construction, Inc.			\$407,819.00
<b>DBE GOAL</b>	<b>\$28,547.33</b>	<b>DBE GOAL %</b>	<b>7.00%</b>
		<b>DBEs</b>	
SDM Construction, LLC	FBE	712-Temporary Traffic Control	\$78,920.00
<b>TOTAL DBE PARTICIPATION</b>	<b>\$78,920.00</b>		<b>19.35%</b>

**Gibson County (Contract No. CNW252) Call No. 022**

Project No. HSIP-2700(62), 27946-3418-94(PIN 128634)

LU, Inc.			\$287,981.37
<b>DBE GOAL</b>	<b>\$11,519.25</b>	<b>DBE GOAL %</b>	<b>4.00%</b>
		<b>DBEs</b>	
SDM Construction, LLC	FBE	712-Temporary Traffic Control	\$11,650.00
<b>TOTAL DBE PARTICIPATION</b>	<b>\$11,650.00</b>		<b>4.05%</b>

**Houston County (Contract No. CNW269) Call No. 024**

Project No. BR-STP-49(48), 42002-3213-94(PIN 124411)

Dement Construction Company, LLC			\$4,838,194.57
<b>DBE GOAL</b>	<b>\$362,864.59</b>	<b>DBE GOAL %</b>	<b>7.50%</b>
<b>DBEs</b>			
Campbell Construction, Inc.	FBE	604.08-Reinforcement	\$57,062.66
McFall Sod and Seeding, LLC	FBE	801-Seeding	\$10,890.00
ProTech Coatings, Inc	FBE	617-Bridge Deck Sealant	\$66,172.48
Saber Steel, LLC	MBE-NA	604.08-Reinforcement	\$221,669.35
Tri-State Guardrail & Sign Co., Inc.	FBE	705-Guardrail	\$26,267.00
<b>TOTAL DBE PARTICIPATION</b>	<b>\$382,061.49</b>		<b>7.90%</b>

**Jefferson, Sevier, Sullivan, etc. County (Contract No. CNW295) Call No. 026**

Project No. HSIP-REG1(211), R1SVAR-F3-014(PIN 132284)

Whaley Construction, LLC			\$565,296.00
<b>DBE GOAL</b>	<b>\$39,570.72</b>	<b>DBE GOAL %</b>	<b>7.00%</b>
<b>DBEs</b>			
First Place Finish, Inc.	FBE	712-Temporary Traffic Control	\$40,250.00
<b>TOTAL DBE PARTICIPATION</b>	<b>\$40,250.00</b>		<b>7.12%</b>

**Madison County (Contract No. CNW275) Call No. 029**

Project No. HSIP-I-40-1(365), 57201-3161-44(PIN 131455), 57201-3160-44(PIN 131384)

Ford Construction Company			\$4,833,329.35
<b>DBE GOAL</b>	<b>\$338,333.05</b>	<b>DBE GOAL %</b>	<b>7.00%</b>
<b>DBEs</b>			
Green Thumb of Dyersburg, LLC	FBE	803-Sodding	\$217,111.25
Tri-State Guardrail & Sign Co., Inc.	FBE	705-Guardrail	\$244,628.00
VuCon, LLC	MFBE-APA	306-Portland Cement Concrete Base	\$64,770.00
<b>TOTAL DBE PARTICIPATION</b>	<b>\$526,509.25</b>		<b>10.89%</b>

**Obion County (Contract No. CNW276) Call No. 033**

Project No. R-NH-SIP-3(142), 66001-3284-94(PIN 125076)

Ford Construction Company			\$730,645.26
<b>DBE GOAL</b>	<b>\$21,919.36</b>	<b>DBE GOAL %</b>	<b>3.00%</b>
<b>DBEs</b>			
Green Thumb of Dyersburg, LLC	FBE	801-Seeding	\$10,000.00
Interstate Transportation, LLC	FBE	Supplying Bituminous Materials (Liquid Asphalt)	\$12,214.57*
		*60% of \$20,357.61	
Interstate Transportation, LLC	FBE	Freight (Hauling)	\$544.75
<b>TOTAL DBE PARTICIPATION</b>	<b>\$22,759.32</b>		<b>3.11%</b>

**Perry County (Contract No. CNW257) Call No. 034**

Project No. PHSIP-13(88), 68001-3258-94(PIN 131201)

LU, Inc.			\$277,166.33
<b>DBE GOAL</b>	<b>\$16,629.98</b>	<b>DBE GOAL %</b>	<b>6.00%</b>
	<b>DBEs</b>		
SDM Construction, LLC	FBE	712-Temporary Traffic Control	\$16,750.00
<b>TOTAL DBE PARTICIPATION</b>	<b>\$16,750.00</b>		<b>6.04%</b>

**Rutherford County (Contract No. CNW258) Call No. 036**

Project No. HSIP-I-840(16), 75840-3135-94(PIN 129899), 75840-3138-54(PIN 131054)

Stansell Electric Company, Inc.			\$3,205,861.87
<b>DBE GOAL</b>	<b>\$128,234.47</b>	<b>DBE GOAL %</b>	<b>4.00%</b>
	<b>DBEs</b>		
BRAAV, LLC	MFBE-BA	Supplying Roadway and Structure Lighting Materials *60% of \$148,946	\$89,367.60*
TKM, Inc.	FBE	712-Temporary Traffic Control	\$40,960.00
<b>TOTAL DBE PARTICIPATION</b>	<b>\$130,327.60</b>		<b>4.07%</b>

**Shelby County (Contract No. CNW281) Call No. 037**

Project No. HSIP-REG4(218), R4SVAR-F3-009(PIN 132735)

Bluff City Construction Company, LLC			\$588,204.30
<b>DBE GOAL</b>	<b>\$35,292.26</b>	<b>DBE GOAL %</b>	<b>6.00%</b>
	<b>DBEs</b>		
Perry Pavement Company, LLC	MBE-BA	411-Asphaltic Concrete Surface (Hot Mix)	\$35,990.00
<b>TOTAL DBE PARTICIPATION</b>	<b>\$35,990.00</b>		<b>6.12%</b>

**Shelby County (Contract No. CNW290) Call No. 038**

Project No. NH/HSIP-4(12), 79S004-F3-002(PIN 123954), 79S004-F8-002(PIN 123954), 79S004-M3-005(PIN 123954)

Standard Construction Company, Inc.			\$4,904,001.60
<b>DBE GOAL</b>	<b>\$318,760.10</b>	<b>DBE GOAL %</b>	<b>6.50%</b>
	<b>DBEs</b>		
GCM, Inc.	FBE	701-Cement Concrete Sidewalks, Driveways, and Median Pavement	\$667,411.75
Mill it Up, LLC	FBE	415-Cold Planing Of Bituminous Plant Mix Pavements	\$240,030.00
<b>TOTAL DBE PARTICIPATION</b>	<b>\$907,441.75</b>		<b>18.50%</b>

Business Type	Abbreviation
Male Minority Business Enterprise	MBE-
Female Minority Business Enterprise	MFBE-
Asian Indian American	AIA
Asian Pacific American	APA
Black American	BA
Hispanic American	HA
Native American	NA
White Female Business Enterprise	FBE